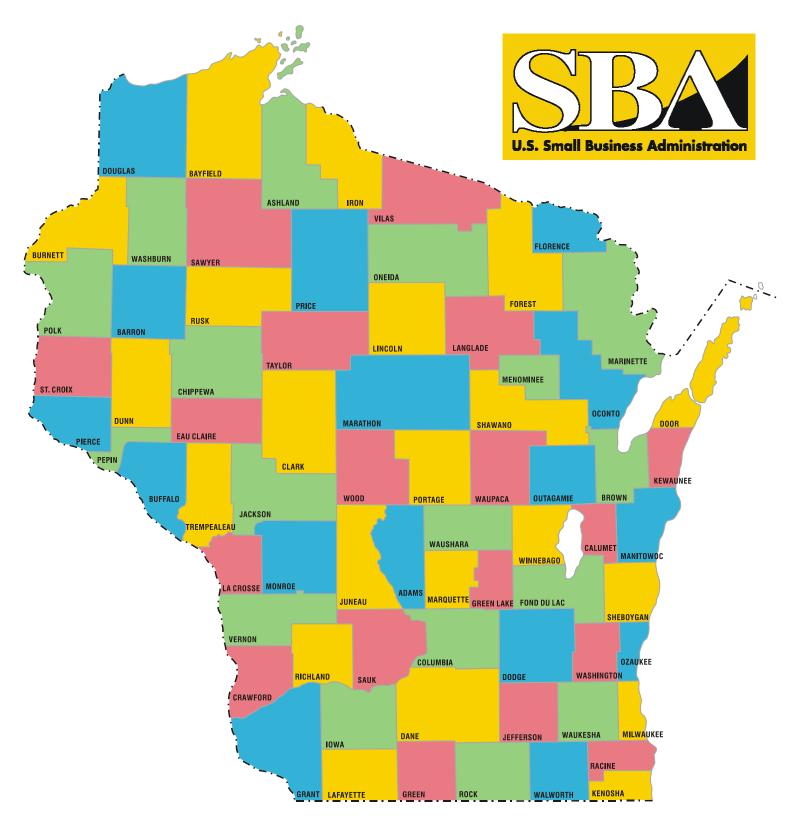
Wisconsin District Office Milwaukee 8(a)



Business Development Program Profiles

U.S. Small Business Administration REGION V

WISCONSIN DISTRICT OFFICE MILWAUKEE 310 West Wisconsin Avenue, Suite 400 Milwaukee, Wisconsin 53203

2002-2003 Contractor Directory

Introduction

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U.S. SMALL BUSINESS ADMINISTRATION 310 West Wisconsin Avenue, Suite 400 Milwaukee, Wisconsin 53203 (414) 297-3941 Fax (414) 297-1377

Dear Procurement Official:

The U.S. Small Business Administration (SBA) has prepared this directory of SBA Section 8(a) Small Disadvantaged Businesses to assist you in locating qualified vendors and suppliers. These businesses are engaged in a wide range of construction, manufacturing, professional services and other service areas and are located throughout the state of Wisconsin. These 8(a) firms, as they are commonly called, have gone through a very complex and thorough eligibility and capability analysis before they are certified as an 8(a) minority owned small business. Once certified, the firms must continue to provide fiscal year-end financial statements as well as update their annual business plan. Additionally, SBA officials visit each 8(a) business at least once a year and discuss their current status, potential problem areas and future plans. This follow-up contact enables SBA to keep abreast of the technical, managerial and financial capabilities of each firm.

Doing business with these firms will assist you in meeting your agency's goals for small disadvantaged businesses. The Small Business Administration is ready to work with you to identify appropriate procurement actions for the firm's in the 8(a) program. Additionally, we will work with you as well as the 8(a) firms throughout the procurement process to insure timely delivery of the products and services provided.

Please do not hesitate to contact Linda Krysiak at (414) 297-1455, Joe Rosner at (414) 297-1178 or Cheryl Jordan at (414) 297-3951 for additional information and assistance regarding the 8(a) program, any of our 8(a) firms, or potential procurements that are suitable for 8(a) contracting. Our staff looks forward to working with you and meeting the goals of the 8(a) program.

Eric Ness District Director

SECTION I

Wisconsin 8(a) Portfolio Listing

(by category)

Architectural/Engineering Firms

Company Names	Contact Persons	Telephone Numbers
Architechtonic, Inc.	Emilio Ramirez	(414) 962 - 8959
DAAR Engineering	Paul Roppuld	(414) 225-9817
Heartland Engineering, Inc.	Julie Verish	(262) 760 - 0232
Norris & Associates, Inc.	Rick Norris	(414) 224 - 6044
Parsons Engineering, Inc.	Taft Parsons	(414) 463 - 6061
Synchrotek, Inc.	Sheker Rao	(920) 739 -7275
Toki & Associates, Inc.	Theophilus Iyasele	(414) 463 - 2700
TranSmart Technologies, Inc.	Jing (Connie) Li	(608) 273 - 4740

Business Services/Non Professional Services

Company Names	Contact Persons	Telephone Numbers
Analytical Process Laboratories, Inc.	Jitendra Shah	(414) 355 - 5800
Dakota Intertek Corp.	Wenbin Yuan	(414) 784 - 8844
Data Base, Inc.	Gershia Coggs	(414) 263 - 3533
Interfreight Transport Systems, Inc.	Sarah Chiu-Cilley	(414) 692 - 3303
New Directions Management Services, Inc.	Regina M. Prude	(608) 362 - 8183
The Rucker Detective Agency	Carl Rucker	(414) 271 - 5987
White Glove Services, Inc.	Ronny Thompson	(414) 372 - 0522

Construction Firms/Special Trade Contractors

Company Names	Contact Persons	Telephone Numbers
Applied Environmental Solutions, Inc.	Judy Fassbender	(414) 507 - 5571
Arrow-Crete Construction, Inc.	D. M. Neshek	(414) 443 - 1911
Arteaga Construction, Inc.	Anthony Arteaga	(414) 744 - 7944
B. Del Grande & Associates, Inc.	Michelle Serpe	(414) 657 - 5920
Belonger Corporation, Inc.	Jean Thiel	(262) 629 - 4044
Bloch Construction, Inc.	Barbara Bloch	(262) 650 - 8575
Bowles Construction Services, Inc.	Joseph M. Bowles	(414) 224 - 7700
Hopwood Masonry, Inc.	Milton Hopwood	(414) 352 - 6208
Northeast Construction & Landscaping	Christopher Buchman	(920) 850 - 1529
R & T Mechanical Contractors	Ricky Hunt, Sr.	(414) 934 - 8939
Safety First #1 Corp	Edward Cobb	(414) 464 - 6800
Skyway Painting, Inc.	Jimmy L. McClendon	(414) 931 - 6995
Sonag Company, Inc.	Brian Ganos	(414) 252 - 9911
South Star, Inc	Eric Johnson	(414) 445 - 5353
Woodhull Construction, Inc.	Daniel Woodhull	(715) 364 - 2444
World Environmental, Inc.	Eric Sydnor	(414) 790 - 1700
icational Services		

Educ

Company Names	Contact Persons	Telephone Numbers
Mil. Lead/Asbestos Info. Center	Ada Duffey	(414) 481 - 9070

Dealer/Wholesaler

Company Names	Contact Persons	Telephone Numbers
Eclipse Distribution, Inc.	Johnnie Moon	(414) 964 - 9579
Integrated Systems Corporation	Michael Weber	(414) 962 - 7777
United Energy of Wisconsin, Inc.	Sidney Bowers	(414) 562 - 5500

Manufacturing

Company Names	Contact Persons	Telephone Numbers
Cartridge Savers	Robert Wangard	(608) 227 - 7083
Convenience Electronics, Inc.	J. Harry Lum	(608) 273 - 4856
Food Research & Innovations (F.R.I.) Enterprises	Dr. Triveni Shukla	(414) 782 - 3330
Heus Manufacturing Co., Inc.	Susan Enneper	(920) 894 - 4456
Ritco Tool & Service, Inc.	Eduardo A. Rutsch	(715) 568 - 4553
Schwann Tool & Plastic, Inc.	Jennifer Schwann	(715) 726 - 2090

Professional Services

Company Names	Contact Persons	Telephone Numbers
Coleman & Williams, LTD	William B. Coleman	(414) 278 - 0170
Continuum Design	Tena Hendrickson	(920) 336 - 2727
I D L Solutions	Baly Ambegaoker	(414) 224 - 0069
Milwaukee Webb Works	George Salvat	(414) 277 - 8588
Technology Mgnt. Intn's Conslt.	Thomasina Ivy	(414) 807 - 3126

SECTION II

Capability Summary for each 8(a) Firm

(alphabetical listing)

ANALYTICAL PROCESS LABORATORIES, INC.

a/k/a Nova Environmental Lab A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: 8222 West Calumet Road Milwaukee, WI 53223

STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Codes

PRIMARY CODE: 54194 (8734)

SECONDARY CODE: 71151 (8999), 61171 (8748), 541611 (8742),

8741, 54171 (8731), 541511 (7371),

51121 (7372), 541512 (7373), 51421 (7374), 514191 (7375), 541513 (7376), 4431 (7378), 51421 (7379), 23493 (1629), 488119 (4959)

TELEPHONE NUMBER: (414) 355-5800 **FACSIMILE NUMBER:** (414) 355-3099

CHIEF EXECUTIVE OFFICER......MR. JITENDRA SHAH, P. E.

DATE FIRM STARTED......NOVEMBER 1976
DATE 8(a) CERTIFIED.......JANUARY 10, 1997

PRIMARY SERVICES

Environmental Testing: Metallurgical Testing.

Environmental Remediation, Environmental Assessments, Phase I, Phase II, Laboratory Testing of water, wastewater, soils, hazardous wastes, toxic wastes, PCBs, TCLP, and RCRA; Metallurgical Testing, Mechanical Testing of Metals, Sanitary Services.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

1992, 1993: Air Force Base, AK. Environmental testing of soil, water, PCBs.

1991: Department of the Air Force. O'Hare Air Reserve. Storm water testing.

1992: Department of the Army & Air Force, National Guard Bureau. Environmental testing. WisDot, Milwaukee County and City of Milwaukee. Sludge, water, soil analysis. County Parks. State Highways. City facilities. Underground Storage Tanks.

BUSINESS REFERENCES

Department of the Air Force	Corinne Di Cicco	(312) 825-6083
Milwaukee County	Rudy Chen	(414) 278-4355
Giles Engineering	Rick Kormanic	(414) 544-0118
U. S. Geological Survey	Sherri Ly Newman	(703) 648-7485
USACE St. Paul District	Arne Thomsen	(651) 438-3076

APPLIED ENVIRONMENTAL SOLUTIONS, INC. AN SBA 8(a), HUBZONE, WOMAN-OWNED CERTIFIED SMALL BUSINESS

CORPORATE HEADOUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

2820 W. Juneau Avenue converted into NAICS Code Milwaukee, WI 53208 PRIMARY CODE: 541620

TELEPHONE NUMBER: (414) 507-5571 **FACSIMILE NUMBER:** (262) 560-1963

E-MAIL: SOLUTIONS@APPLIEDENVIRONMENTALSOLUTIONS.NET

DATE 8(a) CERTIFIED......DECEMBER 13, 2001

PRIMARY SERVICES

Environmental consulting services, including:

- Remedial Investigation
- Feasibility Study
- Community Relations
- Expert Witness Testimony

- Regulatory Support
- Phase I and Phase II ESA
- Human Health and Ecological risk Assessments
- Brownfield Redevelopment

FEDERAL & NON-FEDERAL GOVERNMENT CONTRACT & SUB CONTRACTS

PRIME CONTRACTOR

- Wisconsin Department of Natural Resources, City of Pittsville Benzene Source Investigation. AES is responsible for determining the source of benzene contamination in a municipal well, and for evaluating remedial options. The municipal well is completed in fractured dolomite.
- Milwaukee Metropolitan Sewerage District, Environmental Services IDIQ. AES has completed several
 projects under this contract, including numerous Phase I ESAs, Phase II assessments, and an Area-Wide
 Environmental Informational Review.

SUBCONTRACTOR

• GeoTrans, Inc. environmental Services. AES has completed project management, remedial construction oversight, CERCLA reporting, remedial design, remediation system and groundwater monitoring optimization.

BUSINESS REFERENCES

Wisconsin Department of Natural Resources	Mr. John Burnett Project Manager	(608) 266-2632
Milwaukee Metropolitan Sewerage District	Ms. Debra Jensen Project Manager	(414) 225-2143
GeoTrans, Inc.	Mr. Daniel Morgan Project Manager	(262) 792-1282

ARCHITECTONICS, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS 1616 E. Wood Pl.

STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

Shorewood, WI 53211-1908

PRIMARY CODE: 54131 (8712)

SECONDARY CODE: 51224 (7389), 54169 (0781)

TELEPHONE NUMBER: (414) 962-8959 **FACSIMILE NUMBER:** (414) 962-8952

PRIMARY SERVICES

Architectural Services:

Design, Historic Renovation & Restoration, Specifications, Construction Documents, Interior Design, Space Planning, Cost Estimation, Programming, Landscape Consulting, Construction Administration/Management.

FEDERAL CONTRACTS & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Field-house floor replacements – UWM &UW-Parkside, Multi – purpose Storage Bldg, Wade House Stagecoach Inn & W. W. Jung Carriage Museum State Historic Site, Historic Restoration & Renovation State Capitol, Madison, WI

BUSINESS REFERENCES

East/Wing Architects Art Chadek (608) 297-0206

Tavares Architects & Associated, Inc. Modesto Tavares (414) 962-1500

Sileno Companies, Inc. Rick Striebe (414) 466-0111

ARROW CRETE CONTRUCTION, LLC A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

P. O. Box 14823 Converted into NAICS Code

Milwaukee, WI 53214

PRIMARY CODE: 23411 (1611) SECONDARY CODE: 23542 (1771)

TELEPHONE NUMBER: (414) 443-1911

FACSIMILE NUMBER: (414) 443-5480 E-MAIL ADDRESS: arrowccr@execpc.com

CHIEF EXECUTIVE OFFICER...... MR. "GILLIE" D. M. NESHEK

PRIMARY SERVICES

Hwy & street construction, general contractor of Non-residential buildings, general contracts of Industrial Buildings and warehouses, concrete work, Sanitary services (Snowplowing), Bridge Tunnel, and Elevated Highway construction, water, sewer, and pipeline construction, heavy construction, and wrecking and demolition work.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Poured majority of concrete at Miller Park Stadium, completed resurfacing of concrete parking structure at 724 N. 2nd St., Poured road at Milw. Co. Research Park, acted as general contractor and major subcontractor on WI. Department of Transportation project on S. Kinnickinnic Ave., and on W. Clybourn Ave., and performed all concrete restoration work on Village of Shorewood's Bottleneck Sewer job.

BUSINESS REFERENCES

Wisconsin Department of Transportation	Robin Bailey	(414) 438-4583
City of Milwaukee, Department of Public Works	Thomas R. Rowe	(414) 286-3303
Milwaukee County Department of Public Works	Pete Afsari	(414) 278-4834
Village of Shorewood	James Lynch	(414) 963-6983
HCH Joint Venture – Miller Park Project	Jon Anthony	(414) 771-7264
440 th Air Force Reserve Command	Lois L. Hess	(414) 482-5273

ARTEAGA CONSTRUCTION A SBA 8(a) MINORITY SMALL BUSINESS

CORPORATE HEADQUARTERS:

4000 S. Pine Avenue Milwaukee, WI 53207 STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

PRIMARY CODE: 23332 (1541, 1542)

SECONDARY CODE: 23541 (1741), 23551 (1751), 23542 (1771)

TELEPHONE NUMBER: (414) 744-7944 FACSIMILE NUMBER: (414) 744-2774

PRIMARY SERVICES

GENERAL CONTRUCTION

Our current staff of (45) employees consist of experienced Project Managers, Superintendents, and Foremen. Job-site employees consist of masons, concrete finishers, carpenters, and general laborers.

FEDERAL CONTRACTS & NON FEDERAL CONTRACTS & SUBCONTRACTS

440 TH Security Police	128 th Hangar	Veteran's Administration
		Ambulatory Surgery Center

General Mitchell Int'n Airport United States Postal Service

Air Mail – Howell Ave.

BUSINESS REFERENCES

Milwaukee Public Schools Mr. Bruce Meyer	1741 N. 7 th St. Milwaukee, WI 53205	(414) 587-4922
Grunau Project Development Mr. Shawn McKibben	101 W. Pleasant, Ste. 104 Milwaukee, WI 53212	(414) 223-6901
C. G. Schmidt Construction Mr. Dominic Stroik	11777 W. Lake Park Dr. Milwaukee, WI 53224	(414) 577-1077
Berghammer Corporation Mr. David Trovillion	4750 N. 132 nd St. Butler, WI 53007	(262) 790-4750
Stevens Construction, Inc. Mr. John Lucht	4001 W. Mill Road Milwaukee, WI 53209	(414) 358-3505
J. H. Findorff & Son, Inc. Mr. David Sheedy	225 E. Mason St. Milwaukee, WI 53202	(414) 272-8788

B. DEL GRANDE & ASSOCIATES, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS:

Kenosha, WI 53140

STANDARD INDUSTRIAL CLASSIFICATION CODE

2000 34th Street converted into NAICS Codes

PRIMARY CODE: 23332 (1542)

SECONDARY CODE: 23511 (1721), 23521 (1799), 51224

(7389), 54143 (7336), 23511 (7699),

44612 (5999), 71151 (8999),

TELEPHONE NUMBER: (262) 657-5920 **FACSIMILE NUMBER:** (262) 657-5920

CHIEF EXECUTIVE OFFICER......MS. MICHELLE SERPE

DATE FIRM STARTED.....ESTABLISHED IN 1974

DATE 8(a) CERTIFIED......MAY 25, 1995

PRIMARY SERVICES

Interior design, Consultation and Specification; Construction, especially flooring and walls; Artwork, Murals, Picture Framing; Furniture (office), Drapery

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Department of Defense - - Navy - - Great Lakes
Case/International Harvester, Racine, WI

Bank One (Racine/Kenosha)
McDonald's Restaurant (Racine)

BUSINESS REFERENCES

(TELEPHONE NUMBERS AVAILABLE UPON REQUEST)

Department of Defense Bank One (Racine/Kenosha) McDonald's Restaurant (Racine)

Case/International Harvester, Racine, WI

BELONGER CORPORATION, INC. A SBA 8(a) NATIVE AMERICAN & WOMEN OWNED SMALL BUSINESS MBE/ WBE/ DBE/ SBC

CORPORATED HEADOUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

6113 Anne Marie Court converted into NAICS Code

West Bend, WI 53095-9167

PRIMARY CODE: 235110 (1711)

SECONDARY CODE: 23531 (1731), 23561 (1761)

TELEPHONE NUMBER: 800-766-9918 or 262-629-4044 E-MAIL: belonger@netwurx.net FACSIMILE NUMBER: 262-629-4303 WEB: www.belonger.net

CHIEF EXECUTIVE OFFICER......MS. JEAN MARIE THIEL

DATE FIRM STARTED......MARCH 24, 2000
DATE SBA 8(a) CERTIFIED......DECEMBER 5, 2000

PRIMARY SERVICES

Mechanical Contracting Services in H. V. A. C/R Heating, Ventilation, Air Conditioning & Refrigeration.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

GLAC (Great Lakes Acquisition Center), VA Medical Complex, WI

Provided emergency eyewash, drench hose, and shower ANSI compliance inspections. Inspections to be weekly for entire facility. Belonger to provide master list of stations, quarterly reports, weekly inspections estimates for repairs, and repair and replacement services as deemed necessary.

City of Wauwatosa (12 different facilities), WI

Provided repair, preventative maintenance, estimates, and diagnosis for a wide range of mechanical equipment.

BUSINESS REFERENCE

Veterans Hospital Mr. Michael Cunningham (414) 902-5407

West Bend Chamber of Commerce Ms. Betty Pearson (262) 338-2666

Department of Transportation, Waukesha Ms. Karen Fredrickson (414) 266-1167

BELONGER CORPORATION, INC. Continued WEST BEND, WI

Belonger Corporation Inc., is a mechanical contractor in the specialty trades industry, providing H. V. A. C./R. for commercial and industrial applications. Belonger provides maintenance, repairs, estimates, inspection and compliance, retrofitting, and equipment replacement in a cost-effective manner. Belonger Corporation, Inc. is able to provide such services, because Belonger brings 30 years combined trade experience, customer support focus, and quality technical skills.

A value-based organization, Belonger Corporation is straight forward, honest, and dedicated to our customer's needs. Belonger performs beyond customer expectations, provides quality service, and will prevail competitively. Synergy is the key, the competitive edge! Belonger's innovation style, "Total Quality Management", provides added value to customer service: commitment to excellence, continuous improvement, teamwork, customer focus, and multiple quality levels! The corporate culture is dynamic and diversified, providing unique employment opportunities.

Belonger is as able to provide multiple levels of quality control and customer satisfaction because the corporate objectives and mission supports this level of professionalism. The management team embraces planning, leadership, performance review, multiple levels of quality, and dedication to meet these goals without customer's incurring the indirect expense.

Belonger Corporation has positioned itself to meet the changing demands of the 2000 generation customer. No longer is the lowest price the main issue to determine sales and customer confidence. The business world of 2000 demands quality and added value services; not only top quality services and repair, but also equipment tracking, compliance with safety and affirmative action standards, corporate objectives and innovative computer and e-commerce procurement methods. At the same time, the customer can not absorb these indirect costs, because it could affect the customer's competitive edge.

Belonger Corporation, Inc. is sensitive to each customer's specific needs. Our management style, corporate goals, and quality focus recognizes the need for cost-effective, quality technical skill, and added value customer support services.

"Enhanced Added -Value Customer Service"

- ➤ Premier Confined Space Entry Program
- ➤ Warranty Policies
- ➤ Equipment tracking
- ➤ Customized Invoicing
- ➤ Preventative Maintenance programs
- ➤ Cash Discounting

- ➤ E-commerce Procurement and Reporting
- ➤ Competitive bidding methods
- Extensive supplier and factory network
- >EPA Certified for Refrigerant Reclamation
- ➤ Performance Reviews/Evaluations
- ➤ Credit Card Capable

Belonger Corporation Inc., provides customers with comfort and safety. Belonger Corporation, Inc. is eager to make a reputation of outstanding professionalism and competence. We welcome the challenge to gain your trust and recommendations!

BLOCH CONSTRUCTION, INC. A SBA 8(a), WBE, DBE, MINORITY SMALL BUSINESS

CORPORATE HEADQUARTERS:

106 N. University Drive Waukesha, WI 53188 STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

PRIMARY CODE: 23321 (1521)

SECONDARY CODE: 23332 (1522), 23551 (1751)

TELEPHONE NUMBER (262) 650-8575

FACSIMILE NUMBER (262) 650-8575 E-MAIL: blochb@execpc.com

CHIEF EXECUTIVE OFFICER.....BARBARA L. BLOCH

DATE FIRM STARTED.....MARCH, 1997

PRIMARY SERVICES TECHNICAL AND MAMAGEMENT SERVICES

• General Contractors

- Rough Framing of New Construction
- Construction Management
- Re-habing of Inner City Homes
- Finish Carpentry

Bloch Construction provides a diversity of subcontracting construction services including set crew labor, carpentry, repair and maintenance, window and door installation and stick framing. The firm's high percentage of repeat subcontracting work is a testimonial to its ability to work well with major contracting operations such as the City of Milwaukee Housing Authority and the J. P. Jansen Company. Residential Construction is another one of their major interests.

FEDERAL CONTRACTS & NON FEDERAL CONTRACTS & SUBCONTRACTS

Single Family Homes – 8

Waukesha and Pewaukee, WI

Waukesha, WI

Duplex

Waukesha, WI

Rehab-Avastarr Group

Milwaukee, WI

Airport Sound Insulation Program-First

Choice Co. Milwaukee, WI Single Family Homes –12

Set Crew Labor-Kuhs Quality Homes

Milwaukee, WI

Duplexes – 3 Stick Framing – J. P.

Jansen, Milwaukee, WI

Single Family Home – 5

Porches and Interior Framing- Housing

Authority, Milwaukee, WI

BUSINESS REFERENCES

Windsor Homes	(608) 241-2095
J. P. Jansen	(262) 357-8800
Meyer Lumber	(262) 786-7870
Paul and Julie Broder	(262) 968-5257

BLOCH CONSTRUCTION Continued WAUKESHA, WI 53188

Bloch Construction was established in 1997 as a full service general contracting firm. The company has steadily gained recognition in the greater Milwaukee Metropolitan area for its exceptional service and dependability in project management.

Residential construction was the first focus for the company. Over time Bloch Construction achieved a reputation for building quality homes.

The success of the company is in large part due to the twenty years of experience in real estate and land development of its founder and president Barbara Bloch. She brings to each project a high level of professional project management. Her in-depth knowledge of architectural and business procedures in construction was accrued over the years. Barbara's daughter Aimee is vice-president of the company. Aimee's background includes both an architectural and construction focus.

Bloch Construction places a special emphasis on obtaining a comprehensive understanding of the special requirements of each project. This forms the basis for meticulous cost estimating and construction planning and scheduling. On-time, on –budget, is the driving directive for every building project.

Bloch Construction provides a diversity of subcontracting construction services including set crew labor, carpentry, repair, and maintenance, window and door installation and stick framing. The firm's high percentage of repeat subcontracting work is a testimonial to its ability to work well with major contracting operations.

Bloch Construction recognizes that each government agency has its own set of requirements and systems for projects delivery. The team strives from the time they first meet with the client and throughout the project process to pay particular attention to adhering to the agency's program. Bloch Construction has a proven track record in construction performance with the local government. These contracts involved new construction, repair, remodeling and maintenance.

The key to successful project delivery is conscientious attention to details, time, and budget as well as maintaining strong lines of communications with the client.

CARTRIDGE SAVERS, INC. AN SBA 8(a), SBD CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATED HEADQUARTERS

STANDARD INDUSTRIAL CLASSIFICATION CODES

6613 Seybold Road, Ste. F

converted into NAICS Codes

Madison, WI 53719

PRIMARY CODE: 422120 (5112)

SECONDARY CODE:

325992 (3861), 421430 (5045), 334613 (3577), 811212

(7378), 811212 (7629)

TELEPHONE NUMBER: TOLL FREE:

(608) 227-7283 (866) 204-8735

FACSIMILE NUMBER:

(608) 227-7285

E-MAIL: rob.w@cartridgesavers.com

CHIEF EXECUTIVE OFFICER.....ROBERT E. WANGARD

DATE FIRM STARTED......MARCH 24, 1994

DATE SBA 8(a) CERTIFIED.......JANUARY 9, 2002

PRIMARY SERVICES

Laser Printer Supplies, Sales and Service. Computer Supplies and Accessories

- Remanufactured Laser Printer Toner Cartridges
- Remanufactured Copier and Fax Machine Toner Cartridges
- New OEM Printer, Copier and Fax Machine Supplies
- Hewlett Packard (HP), Lexmark, Brother, and IBM Laser Printers Sales
- Laser Printer Service, Repair, and Maintenance
- Factory Authorized Warranty Service for Hewlett Packard Printers
- Computer Supplies and Accessories

FEDERAL AND NON-FEDERAL GOVERNMENT CONTRACTS AND SUBCONTRACTS

US Forest Service, Forest Products Lab, Madison, WI Laser Printer Toner Cartridges and Printer Service

United States Army Nation Guard, Truax Field, Madison, WI Laser Printer Toner Cartridges

State of Wisconsin Dept. of Revenue, Dept. of Natural Resources, Dept. of Commerce, Depart of Tourism, Dept. of Employment Relations, Dept. of Justice, Dept. of Military Affairs, WI Supreme Court, State Public Defenders Remanufactured Toner Cartridges

State of Wisconsin Dept. of Veterans Affairs, Dept. of Electronic Government, Dept. of Regulation and Licensing, Secretary of State Office **New OEM Printer Supplies**

BUSINESS REFERENCES

US Forest Products Lab Ms. Sue Davis (608) 231-9284

WI. Dept. of Revenue Ms. Martha Olson (608) 266-3818

CARTRIDGE SAVERS, INC. Continued MADISON, WI 53719

Cartridge Savers, Inc. specializes in high quality remanufactured toner cartridges for laser printers, copiers and facsimile machines. Our toner cartridges are built using the highest quality toner on the market and meet or exceed all Original Equipment Manufacturer's (OEM) standards for yield, image quality and cartridge integrity.

All of our laser printer toner cartridges are rebuilt in Madison, Wisconsin. We stock in our Madison location and offer same day delivery in the Madison area with next day delivery throughout the North Central United States.

Cartridge Savers offers new OEM printer supplies such as toner cartridges, ink jet cartridges, drum kits, and maintenance kits.

Computer Supplies and Accessories including: Magnetic Media and DLT Cartridges; Specialized Laser Jet and Ink Jet Paper; Power Protection and Uninterruptible Power Systems (UPS); Printer Accessories such as extra paper trays, and memory.

Cartridge Savers is factory authorized for Sales and Service of Hewlett Packard Laser Printer. We also offer Xerox, Lexmark, IBM and Brother Laser Printers.

Our Factory trained technicians repair, upgrade and perform preventive maintenance on laser printers throughout Wisconsin and Northern Illinois.

Please see our web site www.cartridgesavers.com for more information on our company.

Certifications:

SBA 8(a), SBA SDB, State of Wisconsin Minority Business enterprise (MBE), Wisconsin Supplier Development Corporation.

COLEMAN & WILLIAMS, LTD A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

316 N. Milwaukee St., Suite 350 converted into NAICS Codes

Milwaukee, WI 53202

PRIMARY CODE: 541211 (8721)

SECONDARY CODE: 561111 (8741), 541611 (8742),

61171 (8748), 541512 (7373), 541511 (7371), 51121 (7372), 51421 (7374),

541513 (7376), 56121 (8744)

TELEPHONE NUMBER: (414) 278-0170 FACSIMILE NUMBER: (414) 278-1169

CHIEF EXECUTIVE OFFICER......MR. WILLIAM B. COLEMAN

DATE FIRM STARTED......JANUARY 18, 1990
DATE 8(a) CERTIFIED.....JANUARY 21, 1994

PRIMARY SERVICES

Auditing services, Management Consulting services, Tax services, Information Technology services.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Family House, State of Wisconsin V.E. Carter Development Group, Inc Milwaukee Public Schools

Milwaukee County -

Department of Human Services

Pension Benefit Guarantee Corporation

BUSINESS REFERENCES

Anderson Consulting James Wierzba (414) 283-3000

V.E. Carter Development Group Lorraine P. Carter (414) 933-4044

Deloitte & Touche Donald Smith (414) 347-6216

CONTINUUM DESIGN CORPORATE CAPABILITY PROFILE AN SBA 8(a), HUBZONE CERTIFIED OWNED SMALL BUSINESS M/W/D/S/BE

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

428 N. Superior De Pere, WI 54155 converted into NAICS Code

PRIMARY CODE: 541410 (7389)

TELEPHONE NUMBER: (920) 336-2727

FACSIMILE NUMBER: (920) 336-2929 E-MAIL: continuum@itol.com

CHIEF EXECUTIVE OFFICER......TENA HENDRICKSON
DATE FIRM STARTED.....MARCH OF 1998
DATE 8(a) CERTIFIED.....NOVEMBER 13, 2000

PRIMARY SERVICES

Interior Design Product Specification Ordering Purchasing

Pricing Product Warranties Computer Drawings Renderings

Presentation Boards Installation Customer Service Nationwide Vendors

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

UWGB-Marie Helmke Lyon, Green Bay, Wisconsin UWGB Credit Union-Muriea Jaeckles & Chris

Morey Green Bay, Wisconsin

Removal and disposal of existing carpet, furnished and installed new carpeting in the Academic Advising

stalled new carpeting in the Academic Advising

Removal and disposal of existing carpet, furnished and installed new carpeting for two offices, lobby

& teller's area

BUSINESS REFERENCES

Arnie Schmidt 2929 Walker Kepler Dr. (920) 406-4000

Green Bay, WI 54311

Tim & Debbie Rennes P. O. Box 0190 (715) 582-3962

Peshtigo, WI 54157

John Miller Rt. 2 Box 59 (715) 793-4841

Bowler, WI 54416

CONTINUUM DESIGN Continued DE PERE, WI 54115

Continuum Design is a full-service interior design company. Our goal is to work with a broad range of projects while making each customer's design unique. Continuum Design has developed a program using high quality products with cost effective solutions to create the image our customers require.

Continuum Design works with a variety of vendors in order to give a full selection of products, such as systems furniture, wood furniture, file cabinets, metal and wood shelving. Flooring and wall finishing products are also supplied and installed. Each project is finished completely right down to the artwork and silk plants.

Major services are provided to assist in presenting the complete design. Continuum Design produces computer drawings, renderings, and presentation boards per individual project. Before completion, each customer's provided with the necessary information needed. Customers are provided with pricing and product warranties to make sure all questions are answered before any obligations are made. Each project can be done completely from specification to ordering to installation. Continuum Design has dedicated staff trained in the newest technology allowing the new or renovated space to develop into an efficient workplace. It is our intention to prepare every space to be fully operable on opening day.

Continuum Design's vast knowledge comes from 18 years of design experience. During this tine we have been able to work with healthcare facilities, offices, restaurants, and hospitality. Some of our projects include Bay Industries, Rennes Health Care and The Renaissance senior living facilities.

Continuum Design has many technological capabilities. These include, but are not limited to Auto Cad (accurate floor planning), Power Point presentations, e-mail/internet, Adobe scanner and high quality color printers.

Each customer is provided with a solution; which is unique to their individual needs. It is our desire to provide or customers with a products and design which will last for years. Continuum Design strives to create long-lasting relationships with our customers. It is our greatest satisfaction to assist previous clients year after year with their various ventures. This has been achieved by working with numerous contractors and engineers throughout the state of Wisconsin.

Continuum Design has accomplished the following award and recognitions:

Building of the Year – Bay Industries Renovation Award – Holiday Inn City Centre

Hotel of the Year – Ashbrooke Suites City Design Award – Coaches Corner

Best New Building – Hansen's Dairy Store Renovation Award – 1001 Club

New Building Award – Voyageur Office & Suites

Continuum Design is made up of a creative group of designers. With our full customers support staff we can oversee ordering, tracking and installations. A "team" approach is used for each project. All of us at Continuum Design understand the commitment of each project no matter what size. The end result will give our customers a sense of satisfaction. Our designs are truly unique!

CONVENIENCE ELECTRONICS, INC. A SBA 8(a) CERTIFIED MINORITY-OWNED COMPANY CERTIFIED W/WIS. DEPARTMENT OF COMMERCE, AND WISONSIN SUPPLIER DEVELOPMENT. COUNCIL AWARD OF EXCELLENCE

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

5540 Research Park, Suite A

Madison, WI 53711

converted into NAICS Code

PRIMARY CODE: 334418 (3577)

SECONDARY CODE: 331319 (3357), 335313 (3613), 335931 (3643),

33421 (3661), 33429 (3669), 334417 (3678), 33422 (3679), 44419 (5063), 52169 (5065), 333319 (3699),

337127 (3999)

TELEPHONE NUMBER: (608) 273-4856 **FACSIMILE NUMBER:** (608) 273-2472

PRIMARY SERVICES

- Custom Computer Cables manufactured to your specifications. 100% tested for continuity and shorts.
- Custom Molded Cables with custom printing individual pint outs and connections to your specifications.
- Through hole circuit board assembly, testing and calibration.
- Custom electronic enclosure assembly and engineering specializing in radio frequency.

FEDERAL AND NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

AVAILABLE UPON REQUEST

CONVENIENCE ELECTRONICS, INC. Continued 5540 RESEARCH PARK, SUITE A

OUR MISSION STATEMENT

To provide high quality custom wire harnesses, cable assemblies, electronic circuit boards and electronic assemblies to our customers according to your schedule, tested, calibrated, and adjusted to their specifications. We try to assist our customers to be an integral part of their supply chain, by adding value and managing the inventory to our customers' requirements.

OUR BUSINESS

Since 1989, Convenience Electronics has been manufacturing high quality custom cables for the medical, industrial, telecom, and security industry. CEI specializes in small volume, quick turn around, while producing a high quality wire and cable harnesses. All of our work would be considered semi-automatic, where some of the work is done by machines but also requires manual labor. The processes and quality demanded by our customers in cable harness assembly, has carried over to the assembly of electronic circuit boards and enclosures.

CEI is committed to being a model for innovative leadership in both applied technology and managerial practices in the midst of a rapidly changing world. We have established Continuous Quality Improvement as the foundation on which it performs its businesses. Adequate resource are secured and managed to accomplish its mission to provide our customers, high quality wire and cable harnesses, circuit board assembly, and enclosures according to your requirements. We consider our customers, suppliers and employees as integral parts to accomplish our mission statement. These partnerships work together in a fair and open process that maximizes productivity and resource utilization to meet our customer needs.

OUR EMPLOYEES

Convenience Electronics is a cohesive organization that provides employees with meaningful employment. We work together along with our customers to provide a work environment in which all members of a diverse workforce have a sense of pride, community and well-being. CEI provides all employees with training, education and personal development opportunities that result in continuous improvement, personally and professionally. Forty-eight percent of our workforce is form an ethnic minority which givers us a diversified organization.

DAAR Engineering, Inc. SBA 8(a) CERTIFIED MINORITY-OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: NAICS Codes

200 N. Jefferson Street, Suite 200 PRIMARY CODE: 541330

Milwaukee, Wisconsin 53202 SECONDARY CODES: 541310 541320 541340 541350 541360 541370 541410

541420 541512 541611 541614 541618 541620 541690 234120 233320 234110 234930 233310 233220 233210 236220

TELEPHONE NUMBER: (414) 225-9817 FACSIMILE NUMBER: (414) 225-9826 EMAIL: paul.roppuld@daarengineering.com

PRIMARY SERVICES

DAAR applies the physical laws and principles of engineering in the design, development, and utilization of structures, processes, and systems.

- Urban & Rural Reconstruction and Highway Projects
- Urban Capacity Expansion Projects
- Freeway Interchanges and Park and Ride Projects
- Bridge Replacement & Rehabilitation and Retaining Walls
- Traffic Signals and Lighting
- Sewer and Water Inspection
- Construction Management
- Contractor & Utility Coordination & Conflict Resolution
- Property Owner Problem Resolution & Public Relations
- Contract Administration (federal, state and local)

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

State of Wisconsin, Department of Transportation Urban Reconstruction, Freeway Reconditioning and Bridge Replacement Contracts

Urban Reconstruction Sub-Consultant to R.A. Smith, Brookfield, Wisconsin

BUSINESS REFERENCES

Wisconsin Dept. of Transportation

Mr. James Forseth, P.E. (262) 548-5948 Project Supervisor

DAAR Engineering, Inc., Milwaukee, WI 53202

DAAR Engineering, Inc. – Continued Milwaukee, WI 53202

We are unique in the field of civil engineering.

DAAR services both government and commercial customers, and is comprised of twenty- five registered professional engineers and support staff operating in three divisions. Each division is dedicated to the pursuit of excellence in its disciplines. Our founding philosophy was, and is, to create and maintain a corporation true to the belief that engineering should be a "turnkey" proposition for our valued customers. That has indeed turned out to be the case. This basic philosophy is important to you, our customer, for a variety of reasons.

Arguably, the most important of these is that engineering, as with most professional disciplines, rarely operates in a vacuum. From the basic development of a scope of work, through the conduct of research, and finally project performance, our work always affects the lives of people. And that fact can have some rather diverse ramifications for our customers, and demands the holistic, human approach we build into our every effort.

While our primary services are listed on the preceding page, there is so much more depth built into the company. Our engineers are licensed in Wisconsin, Illinois, and Missouri (Arizona is pending) and are eligible for licensing in the remaining states. We have staff engineers and senior management officials fluent in the English language as well as Spanish, Italian, Arabic, Somali, and Urdu. And these skills are put to good use in the arena that is public opinion.

Sooner or later the largest of military installations abuts communities and private property. Feeder lines servicing Department of Energy monitored sites cross private land. And roadway and transportation services improvement programs, be they federal state and/or local, must pass the litmus test of public hearings. Rest assured appropriate DAAR staff members are trained and highly experienced in this, the court of public opinion.

We invite your inquiry. We also look forward to your review of our capabilities and many accomplishments. But most importantly we look forward to reviewing your procurement forecasts with you with the goal of becoming one of your civil engineering partners.

After all, that's where history shows we do some of our best work.

DAKOTA INTERTEK CORP. D/b/a DAKOTA ENVIRONMENTAL AN SBA 8(a) CERTIFIED COMPANY

CORPORATE HEADOUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODES

1660 W. National Avenue New Berlin, WI 53151 converted into NAICS code

PRIMARY CODE: 56121 (8744)

SECONDARY CODE: 23591 (1794), 25594 (1795), 54133 (8711), 23595

(1796), 23521 (1799), 23471 (1623), 23493 (1629), 56292 (4953), 488119 (4959),44711 (5541), 336992 (3795), 541511 (7371), 51421 (7374), 44312 (7378),

44311 (7629), 71151 (8999)

TELEPHONE NUMBER: 1-800-533-6327 or

(262) 784-8844

FASCIMILIE NUMBER: (262) 784-8833 E-MAIL: Contact@DakotaIntertekCorp.Com

CHIEF EXECUTIVE OFFICER. WENBIN YUAN
DATE FIRM STARTED. JULY 1, 1994
DATE SBA 8(a) CERTIFIED. MARCH 24, 1999

PRIMARY SERVICES

Environmental Contracting and Database Management

- Environmental Contracting
- Environmental Engineering and Consulting
- Earthwork and underground construction
- Watershed Management contracting
- Construction management and supervision
- Database and imaging services
- Special Equipment installation and fabrication

FEDERAL AND NON FEDERAL GOVERNMENT CONTRACTS

Database Contract

Mitsubishi Asset Tracking database software development and application West Group document imaging management

Environmental Contracting, consulting, engineering and subcontracting

EPA, environmental construction projects US Army Corps of Engineering City of Milwaukee Milwaukee County MMSD

BUSINESS REFERENCES

AVAILABLE UPON REQUEST

DAKOTA INTERTEK CORP. d/b/a DAKOTA ENVIRONMENTAL Continued

Dakota Intertek is a professional services and environmental construction company established in 1994. We have successfully completed over 1,000 service and environmental construction and consulting projects. Our services include facility management and operation, home inspections, environmental site assessment, material and asset inventory, tank removals and special equipment installations. We are recently listed as one of the 17 new Metro Milwaukee "Future 50" firms due to our excellent service and growth. Dakota Intertek Corp. is certified as a small disadvantage business, and is a participant in the Small Business Administration (SBA) 8(a) program and all other local and state level DBE and SBE programs.

Our annual revenue for the past two years has been over 2.6 million dollars. Our major clients include EPA, HUD, Army Corps of Engineers, State of Wisconsin, Ameritech, Mitsubishi, CH2M Hill, Earth Tech, GZA, RMT, HNTB. Montgomery Watson, Tetra Tech, Giles and over 30 municipalities and county governments. Both the CEO and President of the company hold professional licenses with Master Degrees in engineering and environmental fields.

Our CODE includes: Main code 8744, Facility Support Management Services, 8721 Information Technology Services, 8741 Construction Management Services, 8999 Environmental Consultants, 4959 Remedial Services, 1799 Asbestos Abatement and Lead Paint Removal.

Professional Engineer	Number 1	Profession Staff Engineer	Number 3
Professional Geologist/Hydrologist	3	Professional Hydro geologist	4
Licensed WWTP O&M Operations	4	Heavy Equipment Operations	8
Environmental/IT Project Manager	8	Foreman/superintendents	6
Certified Site Assessor	4	Certified Nuclear Density Testing Tech.	3
Certified Tank Remover/Cleaner	2	Licensed Lead Supervisors	4
Certified Lead/Asbestos Assessor	2		

All field personnel are health and safety trained (40 hours + refreshments) in accordance with CFR 1910. Many of our field crews are also certified Competent Persons by the National Underground Contractor's Association (NUCA).

DATA BASE, INC. A SBA 8(a), HUBZONE CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS STANDARD INDUSTRIAL CLASSIFICATION CODE

2821 N. 4th St., Ste. 310 converted into NAICS Code

Milwaukee, WI

PRIMARY CODE: 51421 (7374)

SECONDARY CODE: 51421 (7379), 51224 (7389),

541611 (8742)

TELEPHONE NUMBER: (414) 263-3633

FACSIMILE NUMBER: (414) 263-1446 www.mychildcarehelp.com

PRIMARY SERVICES

Data Processing Services Date Entry Services Computer Literacy Training

Record Keeping OCR Scanning and OCR Verification

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCE

TELEPHONE NUNBERS AVAILABLE UPON REQUEST

Lockhead, IMSD Darthula Yound

MGIC Elmer Clark

IMSD Ennis Haywood

DATA BASE, INC. Continued MILWAUKEE, WI 53212

"Winner By A Technical Knockout"

Data Base, Inc. is a certified woman-owned business created in 1982 by Gershia Coggs. Over the last 16 years, the company has established itself as a premiere emerging business enterprise that is recognized by customers such as local and state governments.

Data Base, Inc. employs 14 full-time and 4 part-time employees, consisting of managers, analysts, and operators

Data Base, Inc. is also a value-added company that ensures customer satisfaction by:

- providing service tailored to specific needs
- efficient delivery of service
- product development using state-of-the-art equipment
- continuing education to stay abreast of new technology

Data Base Specialties and Services.....

Data Base Inc. provides a number of services that your business may need today and utilizes customer friendly systems that are easy to understand, reliable, and accurate.

Child Care Consultants......

Data Base, Inc. provides entrepreneurial training to child care specialists offering technical assistance and business baCODEs. Part of this assistance includes the newsletter, <u>The Providers Quarterly</u>, which offers information for the professional childcare provider keeping them informed about local initiatives, programs, and projects, and to provide a forum for sharing information with each other.

Our companion newsletter, <u>The Provider Quarterly Parent Page</u>, is targeted to the childcare center's customers offering them great parenting tips and activities, and highlighting specific activities about your center.

Data Base, Inc. EDITS.....

Learn more about the cost and time saving benefits of Electronic Data Interchange Transmission Service for companies that process only a small number of EDI documents.

Data Base, Inc. Top Five Customers.....

- Ameritech
- Milwaukee County
- Kimberly Clark
- City of Milwaukee
- Milwaukee Area Technical College (MATC)

Brief Description of Current Projects......

ECLIPSE DISTRIBUTION, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATON CODE

4355 North Richards Street converted into NAICS Codes

Milwaukee, WI 53212

PRIMARY CODE: 42213 (5113)

SECONDARY CODE: 44419 (5063), 42185(5087),

42269 (5169), 72211 (5812), 564179

(7349)

TELEPHONE NUMBER: (414) 964-9579 **FACSIMILE NUMBER:** (414) 964-0683

DATE FIRM STARTED: ESTABLISHED March, 1984

PRIMARY SERVICES

Industrial and personal soft paper products, Janitorial supplies and services, Electrical Supplies

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Milwaukee County - received very good rating as a supplier. Growth has been Continuous as evidence by increased sales

BUSINESS REFERENCES

Milwaukee Public Schools	John Czukas	(414) 475-8345
Miliwaukee Public Schools	John Czukas	(414) 4/3-834:

Milwaukee County Procurement Willie Woods (414) 223-8126

440th Air Force Reserve Mark LaCroix (414) 481-5281

FOOD RESEARCH & INNOVATION a.k.a/ F. R. I. ENTERPRISES A 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

15310 Mark Drive, Box 67 converted into NAICS Code

New Berlin, WI 53151

PRIMARY CODE: 51114 (2741)

SECODARY CODE: 56111 (8741), 54183 (7319),

323114 (7334), 51421 (7374), 514191(7375), 51224 (7389), 54133 (8711), 54171 (8731), 54172 (8732), 54194 (8734), 541611 (8742)71151 (8999), 61171 (8748), 92614 (9641),

92812 (9721)

TELEPHONE NUMBER: 414-782-3330 E-Mail: tpshukla@execpc.com

FACSIMILE NUMBER: 414-782-8228

PRIMARY SERVICES

Food Business and Technology Consultancy: retained technical assistance, contract research, commercial and technical feasibility, agriculture and food products regulation, product development, market research, market development, technology assessment and transfer, food assistance programs business privatization. Primary areas of activity: Corn Processing, Snack and Breakfast foods, Dairy processes and products, and Biotechnology).

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

American Maize Prod. Co., Anheuser - Busch, Cargill, A. E. Staley, McKinsey and company Beatrice Companies, Unigate Ltd., Mexican Accent, Hershey Foods Corp., Kraft Gen. Foods, Nabisco Brands, Heinz Co. (Ore - Ida), Monsanto, Cedarburg Dairy, US Feed Grain Council, USAID, Winrock Int'l, and companies in India, Korea, Japan, Taiwan, Malaysia, Indonesia and Singapore.

BUSINESS REFERENCES

American Maize/Ceresta	Dr. S.K. Patil	(800) 348-9896
Winrock Int'l	Dr. A. K. Kaul	(501) 727-5433
Mexican Accent, Inc.	Stu Larson	(414) 784-4422
Koch Industries	Wes Robinson	(316) 828-5051

GEOCODE Inc. CORPORATE CAPABILITY PROFILE AN SBA 8(a), MINORITY WOMAN-OWNED SMALL BUSINESS

CORPORATE HEADOUARTES: STANDARD INDUSTRIAL CLASSIFICATION CODES

W. Clairemont Ave. Suite 1 converted into NAICS Codes

Eau Claire, WI 54701 PRIMARY CODE: 541370 (7389) 541519 SECONDARY CODE: 541360 (1081,1382,1481)

514210 (7374,7389,7389)

TELEPHONE NUMBER: (715) 834-5058 E-MAIL: <u>ehines@geocodeinc.com</u> FASCIMILIE NUMBER: (715) 834-5530 Web Page: <u>www.geocodeinc.com</u>

CHIEF EXECUTIVE OFFICER.....ELENA HINES

DATE FIRM STARTED..... ESTABLISHED IN 1988
DATE SBA 8(a) CERTIFIED..... OCTOBER 2, 2001

PRIMARY SERVICES

GIS Computer Mapping
Digital Map Conversion
Digitizing
Scanning
Arc/Info – ArcView – Conversion
Resellers of Arc/Info, ArcView

Geocode's management team's 24 years of combine experience and the experience of Geocode's trained Technicians translate into knowledge that gets your data conversion done accurately. We are known in the industry for delivering data conversion on time and on schedule.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

ESRI Inc.

Redlands, CA

Desert Storm, Graphic Conversion. Digital chart of the World, populated places and contours. USGS Quad Data-Peabody Coal Company. Vector Map (VMAP) level 1 Conversion. Digital Nautical Chart (DNC) Conversion. Foundation Feature data (FFD) Finishing. Tactical Ocean (TOD) data collection. Topo Line Map (TLM) manuscript conversion.

Environment Protection Agency

Five Great Lakes Harbors, NOAA Charts of various scales

Business References

ESRI Inc.	Al Derosier	(909) 739-2853
USDA IL	Tom D'Avelo	(217) 353-6611
MEAD & HUNT ENGINEERS	Carson Mettel	(608) 273-6380

GEOCOE Inc. Continued Eau Claire, WI

GEOCODDE, Incorporated, is a full-service GIS company. We provide a full range of GIS Services including Conceptual System design; optimization of data conversion, automation and application; education and training; and application program (module) development.

Because we provide this full range of services, all aspects, we are unique GIS vendors. Our expertise and experience in all aspects of GIS enhances our ability to define requirements for system implementation and prepare hardware, software and data configurations that optimize systems performance to meet your needs.

Over a period of 13 years, GEOCODE has proudly served a multitude of clients. From municipal to utilities, from Desert Storm to ecology, from transportation to banking, GEOCODE has consistently met their needs and provided accurate, innovative, on time GIS data conversion systems, software and applications.

Nomination in 2002 for the top small business subcontractor of the year and awarding of the Small Business Administration's Administration Award of Excellence is formal recognition of GEOCODE's top ranking in the data conversion industry.

Customer

ANNE ARUNDEL, COUNTY,MD ANR PIPELINE COMPANY AMOCO PIPELINE COMPANY BANK OF BOULDER, CO

BARRON ELECTRIC COOPERATIVE, BARRON WI BAYFIELD COUNTY, WI BUFFALO CONTY, WI BURNETT COUNTY, WI CH2M HILL ENGINEERS CHIPPEWA COUNTY LAND CONSERVATION DEPT.

COLORADO DEPARTMENT OF TRANSPORTATION CONTINENTAL AERIAL SURVEYS, TN DUPAGE COUNTY IL

ENVIRONMENTAL PROTECTION AGENCY ENVIRONMENTAL SYSTEM RESEARCH INSTITUTE GEOTRACT H.M. GOUSHA COMAPANY JEFFERSON COUNTY, WI JOHNSON TIMBER COMPANY

CITY OF LEWISTON, MN LOUSIANA PACIFIC CORP

MARTEN TRANSPORT
MEAD & HUNT ENGINEERS
MEAD PAPER, MI
MOTOROLA
NATIONAL PARK SERVICE-COMBIA CASCADE SUP.
NORTHERN STATES POWER COMPANY

Project Description

Digitizing

Digitizing watershed boundaries Gas & Electric Lines for New York State GIS System Harris County Texas Analysis of Loan Clients Database for Community Reinvestment Act Complete Electric Utility GIS System Digitizing and coding Digitizing and coding Digitizing and coding Complete GIS Johnson Wax Facility Racine, WI GIS System, SCS Soil and Wetlands 1:15840 scale **USGS** Quad Data Road Digitizing for 21 County areas Digital Elevation model processing Created RC/INFO topology from multiple AUTOCAD lavers 5 Great Lake Harbors, NOAA Charts of Various scales 12 projects as a subcontractor FEMA Flood Maps for 5 counties, Flood Analysis Created road atlas Sheets in MapInfo Digitized and annotated 1:200 scale plat sheets Custom forest Management System, Forest Stand

Information Conversion
Design of Market Areas Nationwide
Dam Flood study GIS, Stereo Plot Contours
Consulting set up ARC/INFO GIS, various projects
Radio Tower Nationwide, analysis of various Clients
Digital conversion of 4-USGS 7.5 minute quads
GIS consulting, PLSS for Quarter- Quarter Section
digitizing

Silver Valley Timber Analysis and Geographic

Digitized and coded themes for city

GEOCOE Inc. Continued Eau Claire, WI

ORANGE COUNTY CA WATER DISTRICT PARATECH AMBULANCE, MILWAUKEE, WI PIERCE COUNTY, WI SHELTER BAY FOREST-MICHIGAN

ST.JOHNS RVER WATER MANAGEMENT DIST.

USACE ST. PAUL, MN

USDA-FSA

UNIVERSITY OF MARYLAND UNIVERSITY OF MINNESOTA WI DEPARTMENT OF NATURAL RESOUCES WOOD COUNTY, WI **USGS** Quad contours

Custom Emergency Dispatch System Program

Digitizing and conversion

Digitizing and attribution of Shelter Bay Forest

ownership

Digitization of 1019 1:200 scale 1 foot interval contour

maps

Developing a land ownership database from 55 County

atlas Map

Digitizing and coding 5045 farm field/tract boundaries-

Scott County, IN.

Tiger file data conversion to ARC/INFO

Forest maps, Land use maps Wildlife Dispatch System

Digitizing maps for 911 systems

HEARTLAND ENGINEERING, INC. AN SBA 8(a) CERTIFIED WOMEN-OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS:

17100 W. Capitol Drive Brookfield, WI 53005

STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

PRIMARY CODE: 54133 (8711)

54134 (7389), 54136 (8713), 54162 (8999) **SECONDARY CODE:**

WEB PAGE: www.heartlandeng.com TELEPHONE NUMBER: (262) 790-0232 (262) 790-0233 E-MAIL: info@heartlandeng.com **FACSIMILE NUMBER:**

CHIEF EXECUTIVE OFFICER......JULIE L. VERISH, P. E. DATE FIRM STARTED......NOVEMBER 24, 1998 DATE SBA 8(a) CERTIFIED......MARCH 20, 2001

PRIMARY SERVICES

Engineering consulting services specializing in Civil, Transportation, and Electrical design. Including Environmental Documentation, Phase I Environmental Site Assessments, Air and noise Studies, Roadway Design, Sewer System Design and Rehabilitation, Water Systems, Storm Water Management, Site Grading and Erosion Control, Traffic Impact Studies, Fire Alarm Systems, Power Distribution, Security Systems, Communication Systems, Site Lighting, Site Development, and Program Management.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS AND SUBCONTRACTS

Fire Alarm Replacement Project Dept. of Veterans Affairs Central MIS Improvement Project

(Prime) Iron Mountain, Michigan

District 2 Local Program Management

Wisconsin Dept. of Transportation (Sub-consultant)

Milwaukee, WI

Milwaukee Metropolitan Sewerage District (Sub-

consultant) Milwaukee, WI

STH 39 Reconditioning Project

Wisconsin Dept. of Transportation (Sub-consultant)

Iowa County, WI

STH 66 Reconstruction Project

WI Dept. of Transportation (Sub-Consultant)

Portage County, WI

Pulaski High School Fire Alarm Replacement Project

Milwaukee Public School System (Prime)

Milwaukee, WI

4th Street Reconstruction Project

WI Dept. of Transportation (Sub-consultant)

Tomahawk, WI

STH 21 Reconstruction Project

WI Dept. of Transportation (Sub-consultant)

Oshkosh, WI

BUSINESS REFERENCES

Earth Tech Scott Solverson (414) 225-5164

Dept. of Veterans Affairs Thomas Scheuerell (414) 902-5411

MPS System John Linn (414) 283-4600

Rust/Harza Joint Venture Patrick Murray (414) 270-4208

HEARTLAND ENGINEERING, INC. Continued BROOKFIELD, WI

Heartland Engineering, Inc. is a corporation created to provide high quality transportation, civil, and electrical engineering consulting services. Our firm's name is Heartland and we stand for all the qualities associated with the region and its history. A strong work ethic. Values rooted in fairness and integrity. Dependability. Careful attention to details. Trustworthy business practices. Decisions based on careful consideration and sound engineering principles. We do it right – the first time- delivering results that match the client's vision in a cost effective and timely manner. We bring our technical experience to every design project, large or small. Clients who entrust us with their work are repaid with service and results that exceed their expectations.

TRANSPORTATION ENGINEERING

Heartland Engineering's Transportation Engineering strengths include the design of roadway plans in accordance with the Wisconsin Department of Transportation's Facilities Development Manual. We have worked on several; aspects of roadway plans, including storm sewers, sanitary sewers, erosion control, construction staging, traffic control, lighting, construction cost estimating and signing and marking. In addition, we have extensive experience with the preparation of highway design documents such as the pavement type selection report, environmental document, and special provisions. Heartland Engineering has also worked on numerous traffic impact analyses for developers and municipalities, as well as parking and safety studies for schools.

CIVIL ENGINEERING

Heartland Engineering's Civil Engineering services include the design of storm sewers, sanitary sewers, water mains, site grading, erosion control, construction staging, specifications and construction cost estimation for both private and municipal clients. Our experiences also include he preparation of site design documents for commercial retail, industrial and residential developments. We have considerable experience in the design of storm water management and water quality systems for private and public entities.

ELECTRICAL ENGINEERING

Heartland Engineering's services in electrical engineering include lighting, power distribution, fire alarm systems, security systems, and communications systems for private as well as governmental clients. We are committed to working with the client to provide high quality, cost effective and energy efficient systems which meet the unique needs of each project. In addition, Heartland offers assistance in system planning and capital planning for future projects. We also assist owners in major equipment evaluation and procurement.

CERTIFICATIONS

Heartland Engineering holds the following certification:

- Small Business Administration SDB
- Small Business Administration 8(a)
- WI Dept. of Transportation DBE
- Minnesota Dept. of Transportation DBE
- Joint Certification Program WBE and DEB
- Milwaukee Metropolitan Sewerage District SBE
- Milwaukee Metropolitan Sewerage District WBE
- AT&T WBE

HURT ELECTRIC, INC. A SBA 8(a) MINORITY OWNED MBE/DBE SMALL BUSINESS

CORPORATE HEADQUARTERS:

STANDARD INDUSTRIAL CLASSIFICATION CODE

10529 W. Appleton Avenue Milwaukee, WI 53225

converted into NAICS Code

PRIMARY CODE: 235310

TELEPHONE NUMBER: (414) 358-8600 E-MAIL: hurtelectric@hotmail.com

FACSIMILE NUMBER: (262) 358-8602

PRIMARY SERVICES

Hurt Electric performs electrical services for commercial, industrial and residential projects which include low voltage power distribution (600 volts and less), lighting, systems and control, motor control and fire alarm systems.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

Milwaukee County Home Repair

General Mitchell International Airport; Home Owners Protection Program

Center for Vets Interest

Fort McCoy

Great Lakes Naval Center

440th National Guard

Federal Courthouse - Milwaukee

BUSINESS REFERENCES

Total comfort of Wisconsin	Bill Buss	(262) 523-2515
Wenninger Mechanical	Ron Prusinski	(262) 821-9000
Milwaukee Metropolitan Sewage District	Tom Brennan	(414) 225-2178
Milwaukee Metropolitan Sewage District	Don Nelson	(414) 571-4802
Belonger Corp.	Jean Thiel	(262) 629-9918

HURT ELECTRIC, INC. Continued MILWAUKEE, WI 53225

Hurt Electric, Inc. is a full-service electrical contractor for commercial, industrial and residential projects. Hurt Electric provides maintenance, repairs, estimates, inspection and compliance to electrical code in a timely and cost-effective manner. Hurt Electric, Inc is able to provide such services, because Hurt Electric brings over 40 years combined trade experience and quality technical skills.

Hurt electric is a hones; customer satisfaction based company and operates in a manner that demands quality service and work. Ur company slogan is "Tell us what hurts, we'll fix it". We take ourselves seriously when we say that. Our goal is to continue to provide quality work and service for all of our customers.

Hurt Electric strives to meet and out perform the customers' project objectives. We understand that electricians must continue to learn new technology and skills to provide quality service to our customers, so we strongly encourage and support our electricians' continuing education. We make them aware of and direct them to seminars and classes that will make them even better electricians. We stress the idea that tomorrow's electrician must learn today for tomorrow.

To serve our customers efficiently and effectively, Hurt Electric has connected itself to supplier with representatives of national materials and equipment. These representatives have access to factory inventory and quick turnaround for delivery.

Hurt Electric offers as a service to its customers:

Warranty policies
Customized invoicing
Competitive bidding methods
National electrical installation standards and training
Credit card payment
Extensive supplier and factory network
Master Electricians on staff
Company safety program and training

At Hurt Electric, our goal is to leave our customers satisfied that they have a quality project completed on time and without excessive cost.

IDL SOLUTIONS, INC. A SBA 8(a) CERTIFIED MINORITY WOMEN, DBE OWNED SMALL BUSINESS

CORPORATED HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

155 s. Executive Dr., Ste. 108 converted into NAICS CODE Brookfield, WI 53005

PRIMARY CODE: 51421, (7374)

TELEPHONE NUMBER: (262) 785-6200

Or toll fee: 866-785-6200 E-MAIL: info@idl.com

FACSIMILE NUMBER: (262) 785-6229 WEB PAGE: http://www.idl.com

CHIEF EXECUTIVE OFFICER......MS. BALY AMBEGAOKER

DATE FIRM STARTED.....JANUARY 1, 1993

DATE 8(a) CERTIFIED......JULY 7, 2000

PRIMARY SERVICES

World Wide Web Page design and hosting. Local Area Network design and implementation using Novell Netware, Windows, and Windows NT. Internet and Wide Area Network Implementations, Computer hardware, software, and peripheral sales and services. Custom database design and advanced programming using a variety of programming languages such as C, COBOL, DB2, Oracle, Access, etc. Interactive web page designs and programming using, CGI Scripting, Cold-fusion, JAVA, HTML, etc.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

U. S. Health & Human Services – Subcontractor to SMF Technologies State of Wisconsin Dept. of Revenue, WI Lottery, State of Wisconsin Dept. of Administration, State of Wisconsin Public Service Commission, State of Wisconsin Dept. of Corrections

BUSINESS REFERENCES

Wisconsin Lottery Ms. Dottie Moseley (6080 266-1474 WI Public Service Commission Mr. Shiva Sathasivam (608) 266-3587

INTERFREIGHT TRANSPORT SYSTEMS, INC. A SBA 8(a) CERTIFIED WOMAN MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

P. O. Box 40 converted into NAICS Code

Fredonia, WI 53021

PRIMARY CODE: 484121 (4213)

TELEPHONE NUMER: (414) 692-3303

FACSIMILE NUMBER: (414) 692-3701 E-MAIL: ITSINC@PWSB.COM

PRIMARY SERVICES

Truckload Carrie, dry and temperature controlled vans, local and long distance, specialized freight, serving the Continental United States.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACT

UNITED STATES DEPARTMENT OF DEPARTMENT OF THE ARMY

AGRICULLTURE:

Certified Motor Carrier (on going

account)

DEPARTMENT OF THE ARMY-MILITARY TRAFFIC

MANAGEMENT COMMAND: Certified Motor Carrier (on going

account)

GREAT LAKES CHEESE OF

WISCONSIN: On going account

BUSINESS REFERENCES

USDA DEBBIE HINES 816-926-6250

INTERGRATED SYSTEMS CORPORATION A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

4650 North Port Washington Road converted into NAICS Code

Milwaukee, WI 53212

PRIMARY CODE: 541512 (7373), 42143 (5045)

TELEPHONE NUMBER: (414) 962-7777 **FACSIMILE NUMBER:** (414) 962-7707

DATE FIRM STARTED......ESTABLISHED IN FEBRUARY, 1987

DATE 8(a) CERTIFIED.......MARCH 3, 1995

PRIMARY SERVICES

Design and implementation of network/systems using all above solutions. Focus on UNIX and OPEN systems.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCE

Graebal Van Line Steve Brosman (715) 848-6680

GE Medical Systems John Chiminski (715) 647-4319

Emjay Corporation Jeff Gauvin (715) 961-0650

INTERGRATED SYSTEMS CORPORATION Continued MILWAUKEE, WI 53212

INTEGRATING ENTERPRISE BUSINESS SOLUTIONS

Integrated Systems Corporation was founded in 1987 by Michael Weber to provide clients with expertise in transitioning to emerging client/server architectures.

In 1988, ISC embarks on a project to design and administer one of the largest client/server networks in Wisconsin

In 1991, ISC completes first major Oracle applications implementation in Wisconsin. Others soon to follow included CUNA Mutual Group and TRAK Int'l. As a result of early successes, a number of hardware reseller relationships and consulting partnerships have been established and the list continues to grow.

In 1997 ISC forms E-Commerce business practices and the ISC Data Center is established. A number of outsourcing is installed.

MISSION STATEMENT

Our focus is to provide innovative and cost effective technology based solutions to our client's business problems. The ISC Consulting and Outsourcing Services are enhanced by industry leading technology from our key strategic partners. Through an approach of integrity always and team excellence, we are totally committed to our client's success.

CLIENT VISION

- Views ISC as a strategic long term IT partner
- ♦ Confident tat ISC provides Cost Effective Business Solutions
- † Confident that ISC can deliver on promised results
- Believe that ISC provides Solutions to help achieve a Competitive Advantage in their marketplace
- * Exceed expectations with ISC's staff and services

ENTERPRISE SOLUTIONS

- > Systems Migration & Administration
- > Database Design, Implementation & Management
- ➤ Local/Wide area Network planning & design
- ➤ Client/server Network design & Installation
- Enterprise Network implementation & management

CUSTOMERS FOCUS

- Medium to large computing environments
- ➤ Business Applications
- ➤ Internet & intranet solutions
- ▶ Data Warehousing/Data Mining/Data Marts
- **E-Commerce and Outsourcing Solutions**

We are absolutely committed to provide our clients with innovative and cost effective technology based solutions. ISC will enable our client's success by simply delivering an outstanding level of service.

MILWAUKEE LEAD/ASBESTOS INFORMATION CENTER, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADOUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

2223 S. Kinnickinnic Ave. converted into NAICS Code

Milwaukee, WI 53207

PRIMARY CODE: 61141 (8249)

SECONDARY CODE: 23521 (1721), 23551 (1751), 23561 (1761), 23521

(1799), 322291 (3842), 488119 (4959), 42145 (5047), 53121 (6531), 812332 (7218), 51224 (7389), 62431

(8331)

TELEPHONE NUMBER: (414) 481-9070 **FACSIMILE NUMBER:** (414) 481-1859

DATE FIRM STARTED.....ESTABLISHED IN APRIL 1996

DATE 8(a) CERTIFIED......SEPTEMBER 25, 1998

PRIMARY SERVICES

State and EPA approved asbestos abatement training. State approved lead paint abatement training. Lead and asbestos abatement equipment and supply sales, environmental consulting, pre-demolition asbestos inspections, lead and asbestos abatement.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Contract with the City of Milwaukee Department of Building Inspection for pre-demolition asbestos inspections. Conduct state-wide training for asbestos and lead abatement.

BUSINESS REERENCES

Clarion Hotel Jeff Armann (414) 481-2	400
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Wisconsin Electric Pat Stoner (414) 571-3270

U W Madison Dorothy Steele (608) 264-3444

NEW DIRECTIONS MANAGEMENT SERVICES, INC. A SBA 8(a) & HUBZone CERTIFIED WOMEN OWNED SMALL BUSINESS

STANDARD INDUSTRIAL CLASSIFICATION CODES **CORPORATE HEADQUARTERS:**

419 Pleasant Street Suite 204 converted into NAICS Codes

Beloit, Wisconsin 53511 51224 (7389) **PRIMARY CODE:**

SECONDARY CODE: 56141 (7338), 56132 (7363), 51421 (7374), 541513

Minority Student Internship Program Coordination

Human Resource Management Support Service

Mentoring Program Consulting & Training

Workforce Diversity Program Consulting

EEP Counseling & Discrimination Complaint

(7376), 514191 (7375), 51421 (7379), 71151 (8999), 61171 (8748), 56121 (8744), 54182 (8743), 56111 (8741),54172 (8732), 813212 (8399), 62431 (8331),

611512 (8299)

TELEPHONE NUMBER: (608) 362-8183 **FACSIMILE NUMBER:** (608) 362-8192

CHIEF EXECUTIVE OFFICER: MS. REGINA M. PRUDE

DATE FIRM STARTED: JANUARY, 1983

(Incorporated under the laws of the State of Wisconsin in July, 1984)

DATE 8(a) CERTIFIED:AUGUST 20, 1996 DATE HUBZONE CERTIFIED.....FEBRUARY 4, 2000

PRIMARY SERVICES

TECHNICAL, ADMINISTRATIVE & MANAGEMENT HUMAN RESOURCES DEVEL., TRAINING &

SUPPORT SERVICES RELATED SERVICES

Technical & Administrative Support

Conference & Meeting Support

Training Support & Training Program Management

Services

Contract, Procurement & Acquisition Support Services

Management Support Services

Investigations

Affirmative Actin & Equal Opportunity Services **Program Evaluation**

PERFORMANCE OF OUTSOURCED TASKS Program Review & Development Services

Customized to meet the Client's needs

Information Retrieval, Date Base Management Supplier

Liaison & Public Relations Services

Market Research, Surveys, Studies & Field Interviews

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

U. S. Department of Army, HQ-IOC Reynolds Electrical & Engineering/U.S. Department of Energy

Army Corps of Engineers General Services Administration U. S. Environmental Protection Agency U. S. Department of Defense

U. S. Department of Army, HQ-IOC U. S. Department of Health & Human Services

BTWF/Defense Supply Service U. S. Department of Agriculture,

BUSINESS REFERENCES

NDMS, Inc. – your superior team – offering a reputation for reliability, competence and performance excellence! Our technical approach and key personnel ensure a unique solution to your requirements. We apply our full resources – including facilities, equipment, management and finances - to meet your goals. NDMS has DoD "Secret" facility and personnel security clearance.

NORRIS & ASSOCIATES, INC. A SBA 8(a), HUBZone CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: 735 North Water St., Ste. 519

Milwaukee, WI 53202

STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

PRIMARY CODE: 54133 (8711)

54131 (8712), 54169 (0781)

TELEPHONE NUMBER: (414) 224-6044

(414) 224-6045 **FACSIMILE NUMBER:** E-Mail: rnorris@norris-assoc.com

CHIEF EXECUTIVE OFFICER: MR. RICK NORRIS, P.E.

DATE FIRM STARTED: ESTABLISHED 1994

DATE 8(a) CERTIFIED: MARCH 27, 1995

PRIMARY SERVICES

Civil Site work development and design Hydraulic Analysis and Modeling

Resident Inspection Architecture

Storm water and flood control management Phase I and II environmental assessment

Urban Planning Cost Estimation, Scheduling, and specification

preparation

The incorporation of GIS technology and other related computer applications for overall planning, design, and

management

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Lincoln Creek Watercourse Improvement Project African American World Culture Center, Inc., Mil,

WI

Geographical Information System-City of Milwaukee Auer Avenue Siphone- (MMSD)

Harambee Community School, Mil.-Proposed Construction Legacy Bank Customer Drive-through Teller-Mil., WI

Housing Authority, City of Milwaukee

Milwaukee-Madison Passenger Rail Study

BUSINESS REFERENCES

Legacy Bank Corp.	Ms. Dee Sims	(414) 343-6900
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Harambee Community School Cleveland Lee (414) 264-4600

Milwaukee Metropolitan Sewerage District Larry Ellis, PE (414) 225-2198

HNTB Patrick Marchese, PE (414) 359-2300

NORRIS & ASSOCIATES Continued MILWAUKEE, WI 53202

Norris & Associates, Inc. (NAI) brings experience, dedication, and commitment to every project. Recognized in the areas of hydraulic analysis, flood abatement, and site work development. NAI provides quality in civil design and project management, and our planning design effort incorporates cost-effective methods such as GIS and Internet technology to assist clients in their operations.

Norris & Associates, Inc. uses a multidisciplinary design approach to insure quality. Today, with increased concern for the environment, NAI remains committed to ecologically responsible and cost effective solutions to manage the increasing demands upon our natural resources.

➡ Civil Engineering – NAI provides services associated with site development, water & wastewater conveyance,

Hydraulic Analysis, Phase I & II Environmental Assessments, and flood control systems.

In addition, NAI has performed server feasibility studies for clients seeking expertise in facility development projects.

- Architectural NAI is dedicated to positive design of the built environment. Our approach is to incorporate simple and spirited designs created precisely for each situation and client. Whether in the areas of retrofit or new construction will be accomplished with the highest level of excellence
- ➡Planning NAI provides a full range of pre-design and planning services. These include urban planning, project programming and space planning. Our staff provides interior design, site development planning, and site utilization studies.

MULTI-DISCIPLIED, SINGLE SOURCE An abbreviated overview of NAI's areas of expertise includes:

Design
35th Street Relief Sewer Design
6th Street Siphon Design
Air National Guard 128th Refueling Maintenance Facility

Planning & Studies Advance Facility Plan African – American World Cultural Center Combined Sewer Overflow Facility Plan

Project Management

City of Milwaukee – Lincoln Avenue Yards – Resident Inspection General Mitchell International Airport (GMIA)-Construction Management Service (Parking Structure) Miller Park Baseball Stadium – Independent Monitor

NORTHEAST CONSTRUCTION & LANDSCAPING, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

W4420 Kropp Road converted into NAICS Code

Black Creek, WI 54106

PRIMARY CODE: 56173 (0782) **SECONDARY CODE:** 23493 (1629)

TELEPHONE NUMBER: (920) 850-1529 **FACSIMILE NUMBER:** (920) 984-3005

CHIEF EXECUTIVE OFFICER:MR. CHRISTOPHER

BUCHMAN

DATE FIRM STARTED:MARCH 1996 DATE 8(a) CERTIFIED: JUNE 4, 1999

PRIMARY SERVICES

General Landscaping, Light Earth work (excavating), Fencing Installation, Detention Pond Construction

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

Up Grade Troups Quarters, Volk Field, WI	W. A. N. G.	New Necedah High School Necedah, WI

BUSINESS REFERENCES

MidPark Nurseries, Inc Ron Raadamen 1-800-353-0777

Tillman Wholesale Grower's Amy 1-800-236-6778

County Concrete Corporation Dale 1-800-289-2569

ONEIDA NATION ELECTRONICS CORPORATE CAPABILITY PROFILE AN SBA 8(A)

MINORITY-OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL

CLASSIFICATION CODE

16600 W. National Avenue converted into NAICS Codes

New Berlin, WI 53151

PRIMARY CODE: 33417 (3672)

TELEPHONE NUMBER: (920) 403-7000

FACSIMILE NUMBER: (920) 403-7070 E-MAIL: sking@one-net.net

PRIMARY SERVICES

Contract Electronic Manufacturing

- Product Development
- Surface Mount and Through Hole Production
- Conformal Coating
- Test Services
- Top Level Assembly

Oneida Nation Electronics, located in Green Bay, Wisconsin, has a 114,000 square foot, state-of –the-art manufacturing facility. ONE provides Electronic Manufacturing Services, including circuit board assembly, testing and subsystem integration for OEMs. Using a focused factory concept, the company provides high quality, customer oriented turnkey electronic manufacturing services, including high level assembly and box building capabilities. ONE is also certified as a minority supplier by the National Minority Supplier Development Council.

FEDERAL & NON FEDERAL CONTRACTS & SUBCONTRACTS

GMATV-Contract to manufacture and assemble the Standard Charge Module (SCM) for the Generation II Electric Care GE Trans- Contract to produce circuit card assemblies for controls and repairs parts for locomotives

BUSINESS REFERENCES

Advance Technology Vehicles Mr. Tim Lillard (310) 517-5728

Torrance, CA

GE Transportation Mr. Edward (814) 875-3091

Erie, PA Griebel

ONEIDA NATION ELECTRONICS, INC.- O.N.E Continued NEW BERLIN, WI 53151

Oneida Nation Electronics *(ONE)* was incorporated in 1994 and is a corporation wholly owned by the Oneida Tribe. Located in Green Bay, Wisconsin, the corporation has built a new, state of the art manufacturing facility to support their Electronic Assembly Division. The building which totals 114,000 production capacities in sales volume of \$90 to \$100 million.

The primary business of Oneida Nation Electronics is the sub-contract manufacturing of electronic assemblies and includes complete products builds (CODE 3672). Oneida Nation Electronics is a leading provider of electronic manufacturing services, including circuit board assembly, testing and subsystem integration for OEMs. Our capacity and capability however, allow us to consider a broader range of less complex manufacturing or assembly-related types of work that will meet our customers' requirements.

MANUFACTURING CAPABILITIES:

- Surface Mount Production Capability
- System and Box-build
- Chip 0402
- Test: In-circuit/Combinational Functional & stress Screening
- Conformal Coating Potting
- Conformal Coat Compatible w/No Clean Solder
- Double Pass Re-flow
- Forced Convection Re-flow (w/N2)
- Dual Wave Soldering (w/N2)
- Focused Factory Layout
- SPC & Data Collection

ADDITIONAL ADVANTAGES

Oneida Nation Electronics is committed to the highest standards of quality, competitively priced products, and on-time delivery. While we believe our service to be our greatest advantage, ONE is a newly certified 8(a) company who is interested in working relationships that allow us and our customers to participate in the federal contract process. Our location places ONE in a HUBzone, allowing ONE to participate in HUBzone contracting opportunities.

PARSONS ENGINEERING, INC. A SBA 8(a) CERTIFIED MINORITY SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD CLASSIFICATION CODE

4611 West Stark Street converted into NAICS Code
Milwaukee, WI 53218 PRIMARY CODE: 54133 (8711)

TELEPHONE NUMBER: (414) 463-6061 FACSIMILE NUMBER: (414) 463-1714

S. E. DATE FIRM STARTED.....MARCH 28, 1984

DATE 8(a) CERTIFIED......APRIL 7, 1994

PRIMARY SERVICES

Consulting Engineering, specializing in structural design and investigations of the following:

Commercial, Industrial and Chemical Building Design, Petrochemical - Chemical Plant Structures, Marine Structures, Power Plant Structures (Fossils & Nuclear), Sewer Structures and Tunnel Design, Waste Water Treatment Structures, H.V.A.C. Plenum Chambers - Ductwork and Special Structures and Foundations.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

AVAILABLE UPON REQUEST

RITCO TOOL & SERVICES, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

15006 70TH Street converted into NAICS Code Bloomer, WI 54724 PRIMARY CODE: 336399 (3599)

TELEPHONE NUMBER: (715) 568-4553 FACSIMILE NUMBER: (715) 568-4573

PRIMARY SERVICES

We design tools and fixtures

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

Steve Goldsmith	Silicon Graphics	(715) 726-4855
Shawn Kapanke	Celestica	(715) 720-6447
Gary Rykal	Celestica	(715) 726-4712
Allan D. Sharp	Silicon Graphics	(715) 726-7076

RITCO TOOL & SERVICE, INC. Continued BLOOMER, WI 54724

As we enter our 32nd year serving the industry, Ritco Tool & Service, Inc., is responding to the Growing demand for precision custom machining by expanding and diversifying its operation to include a production line and in-house assembly.

Our company, a minority owned small business, was founded in 1968 in New York, as Rutsch Instrument & Tool Co., a partnership, by Victor O. Rutsch (1924-1989) and Eduardo A. Rutsch, who in 1978 moved the business to its present location.

RITCO Tool & Service, Inc., has a well established reputation in precision, experimental/prototype, and production work. Our previous working experience includes subcontracted work for the Defense Industry through Grumman Aerospace and Fairchild Aviation in New York, Sykorsky Aircraft in Connecticut and Jetron Electronics of New Jersey. Since 1980 Cray Research, Inc., now, Silicon graphics Company of Chippewa Falls, Wisconsin, and Celestica Wisconsin, of Chippewa Falls, has been our main customers.

To accommodate and adjust to the requirements of today's technology, we have recently completed a quality control facility, which will help us to ensure as finished product to customer satisfaction.

In November 1999, RITCO Tool & Service, Inc. has been selected for and is now under U. S. Small Business Administration (SBA) - 8(a) BD Certification status.

THE RUCKER DETECTIVE AGENCY A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

161 W. Wisconsin Ave. converted into NAICS Code

Milwaukee, WI 53202

PRIMARY CODE: 531611 (7381)

TELEPHONE NUMBER: (414) 271-5987

FACSIMILE NUMBER: N/A

CHIEF EXECUTIVE OFFICER.....MR. CARL RUCKER

DATE FIRM STARTED......ESTABLISHED IN MAY, 1980

PRIMARY SERVICES

Full Professional Security Guard Service and Private Investigations.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCE

AVAILABLE UPON REQUEST

RUCKER DETECTIVE AGENCEY Continued MILWAUKEE, WI 53202

Private Investigations-Security Guard Services

The Rucker Detective Agency, located in downtown Milwaukee, has been duly licensed as a Private Detective Agency continuously for twenty (20) years. RDA is bonded, insured and licensed and has working relationships with similar businesses in the industry nationwide.

RDA provides a variety of services, including but not limited to, undercover investigations, uniformed security, pre and post employment background checks, full process service, disability sham tracking, fake injury and fraudulent CODEk claim documentation, business counter intelligence, and disgruntle employee processing.

RDA's staff is dependable, courteous and professional with proven skills in the areas of fact gathering, written communications and oral presentations. We are creative, deliberate and discrete.

Client needs differ. When RDA acquires a new client, key staff members are <u>tailor trained</u> for increased effectiveness on that account.

ACCOMPLISHMENTS:

Security and Investigations – Post Investigations for Milwaukee County, Milwaukee County Department of Health and Social Services, State of Wisconsin Historical Society, City of Milwaukee Health Center (north, south and west), Community Relations/Social Development Commission, USAA Insurance Co./Investigations, Law Office of James Mentkowski/Investigations, Law Office of Mitchell Burrock/Investigations, Law Firm of Michael Backus/Investigations and Pricess Service, and Milwaukee County Mental Health Complex.

Thousands more investigations have been completed on an individual basis.

S. J. CONTRACTING, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: 5464 N. Port Washington Rd., Ste. 178 Glendale, WI 53217

78

STANDARD INDUSTRIAL CLASSIFICATION

converted into NAICS Code

PRIMARY CODE: 23511 (1711) SECONDARY CODE: 332312 (3441),

332312 (3441), 33231 (3443), 333414 (3433), 332322

(3444), 332323 (3446), 337215 (3499), 333319 (3589), 22133 (4961), 56179 (7349), 443111 (7623), 81131 (7692),

23511 (7699), 54133 (8711)

TELEPHONE NUMBER: (414) 342-6050 FACSIMILE NUMER: (414) 342-7297

CHIEF EXECUTIVE OFFICER......MR. RICHARD J. FISHER
DATE FIRM STARTED.....ESTABLISHED DECEMBER

1989

DATE 8(a) CERTIFIED.......SEPTEMBER 2, 1997

PRIMARY SERVICES

Heating, Ventilating, Air Conditioning and General Construction.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCE

City of Milwaukee	Chief Holton	(414) 286-8975
SID Ginker Co.	Joe Ferrani	(414) 264-7470
Fleming	Jim Spaeth	(414) 542-9311
Department of City Development	Louis Hutchins	(414) 286-5144

S. J. CONTRACTING, INC. Continued GLENDALE, WI 53217

Is a locally owned Heating and Air Conditioning service company that has been in business in the Milwaukee area for ten years. The combined expertise of our service technicians is ready to bring you over 75 years of experience in working on all makes and models of Residential, as well as all types and sizes of Commercial and Industrial HVAC Systems.

We are constantly thinking of ways to bring a greater level of service to our customers; here are a few:

- **★**Developed a Preventative maintenance Program to enable our customer's HVAC systems to run at optimum efficiency.
- *We regularly enroll our service technicians in classes for a continuing education so that they can maintain their edge on the latest technology our industry has to offer.
- *Appointed Rob Iverson as safety director who has implemented an ongoing safety program to review on-the-job safety issues and concerns.
- *Are members of A. C. C. A. and the Better Business Bureau.

If you are looking for a service company that provides solutions to your HVAC system needs, then we are looking forward to serving you.

MISSION STATEMENT

In striving for excellence, S. J. Contracting, Inc. promises to be reliable, dependable, cost-effective, and consistently performance conscious.

By working with our customers and utilizing our innovative, experienced team to provide construction solutions to our customers, we are continually improving the quality of our products and service. We pledge to perform in a manner warranting the highest degree of confidence in our integrity, efficiency and fairness. This commitment to excellence is a version shared by all employees of the company.

SKYWAY PAINTING, INC. A SBA 8(a) CERTIFIED MINORITY OWENED COMPANY M. B. E./D. B. E. HUBZONE

CORPORATE HEADQUARTERS:

STANDARD INDUSTRIAL CLASSIFICATION CODE

2454 W. Lisbon Ave. Milwaukee, WI 53205 converted into NAICS Code

23521 (1721)

PRIMARY CODE:

SECONDARY CODE: 23332 (1541), 23321 (1521),

23542 (1742), 23511 (1711), 23551 (1751), 23552 (1752), 23542 (1743),

23561 (1761), 23549 (1795)

TELEPHONE: (414) 931-6995 FACSIMILE: (414) 931-8042

CHIEF EXECUTIVE OFFICER: MR. JIMMY L. MCCLENDON

DATE FIRM STARTED: ESTABLISHED IN 1987

DATE 8(a) CERTIFIED:......JULY 28, 1989

PRIMARY SERVICES

PAINTING AND GENRERAL CONSTRUCTION

FEDERAL AND NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Milwaukee Public City Of City Of Milwaukee Housing

Schools Milwaukee Authority

BUSINESS REFERENCES

Milwaukee Housing Authority	V. Carter	(414) 286-5900
Milwaukee Health Department	F. Jefferson	(414) 286-3180
Milwaukee Department of City Development	J. Keen	(414) 286-5900
Milwaukee Public Schools	A. B. Simmons	(414) 283-4600

SKYWAY PAINTING INC. – SPI Continued MILWAUKEE, WI 53205

In the beginning......

Jimmy L. McClendon founded Skyway Painting, Inc. in Milwaukee, Wisconsin in 1983, as a sole proprietorship. The company specialized in residential and lead abatement work, until 1996 when the company transformed from the residential to the commercial, thus expanding its workforce, to accommodate larger scale projects.

In July of 1998, Skyway was certified in the U. S. A. Small Business Administrator's (SBA) 8(a) program, making the federal government one of Skyway's major customers.

Skyway Painting, Inc. has taken pride in being a family-owned and operated business, exhibiting quality and expert workmanship.

They have completed projects for the following:

Milwaukee City Hall
West Milwaukee Village Hall
Martin L. King School
University of Wisconsin – Milwaukee
Alterra Senior Housing
Menomonee Valley Pumping Stations
Milwaukee Area Technical College-Milwaukee

CERTIFICATIONS:

Minority Business Enterprise Disadvantage Business Enterprise Small Business Enterprise 8(a) Certification-S.B.A., M.B.E., &D.B.E Painters Local 781, Milwaukee 3yrs.

AFFILIATIONS:

Better Business Bureau-Member American Subcontractors Assoc.-Member National Assoc. of Minority Contractors- Member Metro. Milwaukee Assoc. of Commerce-Member

SERVICES:

Interior/exterior finishers, all types of sprays, special coating, wallpapering, drywall. Lead abatement certified.

SAFETY FIRST #1 CORPORATION A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS AGC CERTIFIED, LEAD ABATEMENT CERTIFIED, DBE/MBE/JCP CERTIFIED, STATE CERTIFIED, WIS. D. O. T.

CORPORATE HEADQUARTERS 5150 N. 32nd Street, Ste. 214

Milwaukee, WI 53209

STANDARD INDUSTRIAL CLASSIFICATION CODE

converted into NAICS Code

PRIMARY CODE: 23521 (1799)

SECONDARY CODE: 23332 (1522), 23321 (1521),

23542 (1742), 23552 (1752), 23561 (1761), 23493 (1629), 23594 (1795), 484121 (4213), 562111 (4212), 56292

(4953)

TELEPHONE NUMBER (414) 464-6800 FACSIMILE NUMBER: (414) 464-7676

PRIMARY SERVICES

Asbestos removal, lead Abatement and general construction.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

V. A. Milwaukee Schauer & Associates City of Milwaukee

Craig Hattleback (414) 247-5100

Local 19 Asbestos Union Milwaukee Information Center Northwest Side Community

Development Center

BUSINESS REFERENCES

City of Milwaukee Cynthia Paige (414) 286-3661

MSI General Contractors Wayne Schoenherr (414) 367-3661

Milwaukee Information Center Kevin O'Conner (414) 747-0700

SAFETY FIRST #1 CORP. Continued MILWAUKEE, WI 53209

Safety First is a general contracting company with an emphasis on general construction, and asbestos and lead paint removal. Incorporated in 1990, our mission continues to be that of providing quality work for a safer environment and our motto:

● Be Safe ● Be Sure ● Be Secure

With all of our workers State of Wisconsin certified, we are also bonded, insured and operate in accordance with the EPA, OSHA, and DNR standards relative to disposing, labeling, handling and working with chemicals.

Our customers can be found in both the private and public sectors ranging from the small homeowners to OICGM, the City of Milwaukee, and the Veterans Administration.

General Construction

Restoration
Renovation
Home & Building Improvement
Carpentry
Painting
Masonry
Electrical

Asbestos Abatement ®

Estimates Removal Encapsulation



Removal Encapsulation Window Replacement

Associations, Affiliations, Certifications:

AGC Certified, Lead Abatement Certified, DBE/MBE/JCP Certified, State Certified, Wis. D. O. T., and Federal 8(a) Certified.

SONAG COMPANY, INC. CORPORATE CAPABILITY PROFILE AN SBA 8(A), HUBZONE CERTIFIED MINORITY-OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODES

5510 W. Florist Avenue converted into NAICS Codes

Milwaukee, WI 53218 PRIMARY CODE: 23332 (1541)

SECONDARY CODE: 23541 (1741), 23551 (1751), 23561

(1761), 23571 (1771), 23591 (1794), 23594 (1795), 53132 (7363), 541211

(8721)

TELEPHONE NUMBER: (414) 393-9911

FASCIMILIE NUMBER: (414) 393-9902 E-MAIL: briang@sonag.com

CHIEF EXECUTIVE OFFICER......MR. BRIAN L. GANOS
DATE FIRM STARTED.....ESTABLISHED IN 1986

PRIMARY SERVICES

Technical and Management Services

- General Contractors and Construction Managers
- Concrete Construction and Ready-Mix Supplier
- Masonry Construction
- Demolition
- Carpentry Construction
- WedgCor Steel Building Construction and Distribution
- Excavation & Trucking

We have an experienced staff of project managers (combined 100+ years of construction experience) and field crews. We have our own bricklayers, laborers, carpenters and demolition workers on staff. Sonag Company, Inc. is able to offer a full range of services to the industrial, commercial, private and institutional markets.

FEDERAL & NON FERDERAL GOVERNMENT COTRACTS & SUBCONTRACTS USPFO – WI AIR NATIONAL GUARD, VOLK FIELD, WI

A sample of the project performed is as follows: Upgrade/Repair Troop Quarters, Demolition/Construction of Aircraft Maintenance Storage Shed, Demolition/Excavation/Construction of Hazardous Material Pharmacy, Painting, JOCs – Alter/Repair Building 329 and 331.

DEPARTMENT OF VETERAN AFFAIRS, MILWAUKEE/MADISON, WI

A sample of the project performed are as follows: Upgrade of Ward 8CS, Roof tear-off, Forest Product Lab Parking, CWT Renovation – Bldg. 11, Electrophysiology Lab, Expand Radiation therapy, Expand Biomedical Shop and Construction of ER and Red Clinic.

BUSINESS REFERENCES

USPFO of Wisconsin	SSgt. Ray DeVoe	(608) 527-7274
Department of the Army and Air Force	Major John Van De Loop	(608) 427-7270
Department of Veteran Affairs	Mr. Thomas Scheuerell	(414) 902-5411

SONAG COMPANY, INC. Continued MILWAUKEE, WI 53218

You see more and more customers that are looking to find a "one-stop" shop. Sonag Company, Inc. has skilled trades in most of the construction areas and this is a great service we are able to offer to our customers. We have our own project managers and estimators (with engineering and design build backgrounds), a ready mix plant for production of ready mix concrete and ready mix drivers for delivery of such, masonry crews (both seasoned bricklayers and laborers), demolition workers, journeyman level carpenters and equipment operators.

Sonag Company, Inc. has developed a good business relationship with its subcontractor base so it we are unable to perform a service we have someone close at hand that can share the work on a project with us and still meet the customers needs all at one time.

Sonag Company, Inc. has a good base of repeat customers, we intend to keep these customers happy and encourage their repeat business request. In addition, we continually market to other sectors and seek other business certifications to make ourselves more marketable in the construction field.

Sonag Company, Inc. offers knowledge, experience and a strong commitment to our customers and individual projects.

An abbreviated overview of a sample of Sonag Company, Inc.'s construction projects (past five years to current day):

Customer	Project Description	
The Alexander Company	City Square-Demolition	
440 th AW/Air Force Reserve	SABER Projects	
USDA Forest Service	Restrooms	
Corps. Of Engineers – Omaha	Storm Drainage/Squadron Facilities	
Scott Air Force Base	Tennis Courts	
Department of Veteran Affairs	Renovate Ambulatory Care Entrance	
Board of Harbor Commissions	Port of Milwaukee-Steel Warehouse	
USPFO for Wisconsin	Munitions Storage Igloos	
US Army Corps. Of Engineers	440 th Aerial Port Training Facility	
Department of Veteran Affairs	Construct ER and Red Clinic	
Federal Aviation Administration	ALFS-1w/ALFS-2 Runway	
MMSD	Install Remote Generator	
Department of the Army – Ft. McCoy	Various Building Remodel – Barracks	
USPFO for Wisconsin	Troop Quarters – Remodel Barracks	

SOUTH STAR, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION

CODE

4011 West Capitol Drive, Suite 201 converted into NAICS Code

Milwaukee, WI 53216 PRIMARY CODE: 562111 (4212)

TELEPHONE NUMBER: (414) 445-5353

FACSIMILE NUMBER: (414) 445-3388 E-Mail: emjssi@acl.com

CHIEF EXECUTIVE OFFICER:..... MR. ERIC JOHNSON

DATE FIRM STARTED: FEBRUARY 13, 1994
DATE 8(a) CERTIFIED: MARCH 23, 1999

PRIMARY SERVICES

Dump truck hauling

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Various projects of road construction with: Wisconsin DOT, Milwaukee County, City of Milwaukee.

BUSINESS REFERENCES

Zenith Tech Scott Piefer (414) 524-1869

Payne & Dolan Rick Schmidt (414) 524-1700

SCHWANN TOOL & PLASTIC, INC A SBA 8(a) CERTIFIED WOMEN OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

P. O. Box 73 converted into NAICS Code

Chippewa Falls, WI 54729 PRIMARY CODE: 326122 (3089)

> **SECONDARY CODE:** 336399 (3599)

TELEPHONE NUMBER: (715) 726-2090 (715) 726-9593 **FACSIMILE NUMBER:**

CHIEF EXECUTIVE OFFICER: MS. JENNIFER SCHWANN

DATE FIRM STATED:..... APRIL 1, 1983

DATE CERTIFIED: SEPTEMBER 29, 1999

PRIMARY SERVICES

Plastic injection molding, injection molding manufacturing, E. D. M., General Machining

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

Plano Molding Co.	Mike Forfian	(630) 552-9441
Hunt-Wesson	Steve White	(715) 235-5575 ext. 209
3 M	Katharine Petricka	(320) 234-1686
John Deere Waterloo Work	Steve Yates	(319) 292-8487
AMSCO	Diane Posta	(715) 234-9061
Wright Products	Barb Cooan	(715) 234-7077
Mid-Central Plastic	Scott McCoy	(515) 225-6707

SYNCHROTEK, INC A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

P. O. Box 4083 converted into NAICS Codes
Appleton, WI 54915 PRIMARY CODE: 54133 (8711)
SECONDARY CODE: 54171 (8731)

TELEPHONE NUMBER: (920) 739 - 7275 **FACSIMILE NUMBER:** (920) 739 - 7286

CHIEF EXECUTIVE OFFICER:.....MR. SHEKAR RAO

DATE FIRM STARTED:ESTABLISHED IN

SEPTEMBER 1988

(Active Since 1990)

DATE 8(a) CERTIFIED:NOVEMBER 1, 1993

PRIMARY SERVICES

Electric Apparatus, Motors, Generators, Controls, UPS, Battery Chargers, R & D in Electric / Hyrid Vehicle, Product Development

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

(TELEPHONE NUMBERS AND CONTACT PERSON AVAILABE UPON REQEST)

Miller Electric Company T & J Manufacturing

Best Power Technology Barbara Coleman

T. N. & ASSOCIATES, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

1033 N. Mayfair Rd. Suite 200 converted into NAICS Code

Milwaukee, WI 53226 PRIMARY CODE: 54133 (8711)

SECONDARY CODE: 54131 (8712), 54136 (8713),

54171 (8731), 54194 (8734), 56111 (8741), 541611 (8742), 54182 (8743), 56121 (8744), 61171 (8748), 71151 (8999), 541511 (7371), 51121 (7372), 541512 (7373), 51421 (7374), 514191 (7375), 541513 (7376), 51224 (7389), 23411 (1611), 23412 (1622), 23491 (1623),

23332 (1541)

TELEPHONE NUMBER: (414) 257-4200

FACSIMILE NUMBER: (414) 257-2492 E-Mail: tna@execpc.com

PRIMARY SERVICES

Civil Engineering, Environmental Engineering, Design, Planning, Construction, Research and Development. Municipal Wastewater Treatment, Hazardous Waste Management, Air Pollution Civil Survey Transportation Engineering.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Highway 59 design - 2 units reconstruction design Combine sewer structures - investigation, analysis, study, planning, design, construction

BUSINESS REFERENCES

Wisconsin DOT	John Wicker	(414) 548-5845
Wisconsin DOT	Michelle Brokaw	(414) 246-5445

Wis. Department of Natural Resource John Youngeagle (608) 264-6014

TRANSMART TECHNOLOGIES, INC. An SBA 8(a) CERTIFIED MINORITY-OWNED SMALL BUSINESS

CORPORATE HEADQUARTER: STANDARD INDUSTRIAL CLASSIFICATION CODES

2122 Luann Lane, Suite 203 converted into NAICS Codes

Madison, WI 53713 PRIMARY CODE: 541330 (8711)

TELEPHONE NUMBERS: (608) 273-4740

FACSIMILE NUMBERS: (608) 273-4783 EMAIL: connie@trafficonline.com

PRIMARY SERVICES

Consulting Services in Transportation Engineering and Planning

- Intelligent Transportation Systems (ITS)
- Traffic Engineering
- Highway Engineering
- Transportation Planning
- Transit and Rail Planning and Operations
- Information Technology and Systems
- Geographic Information Systems (GIS)
- Computer Aided Design (CAD)
- Intelligent Vehicles & Telematics

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

CONSULTING SERVICES

AZTech ITS Model Deployment Initiative Phase II Partnership Project, Phoenix, AZ. To develop and deploy an ITS Advance Traveler Information System for Commercial Vehicle Users for Arizona Area.

Gary-Chicago-Milwaukee (GCM) Corridor Project. To develop and deploy an ITS Advance Traveler Information System for Commercial Vehicle Users in GCM Corridor Areas..

BUSINESS REFERENCES

U.S. Department of Transportation Ms. Nancy Strine (202) 366-5343

Manager, STLP, Office of the Secretary

National Association of Regional Councils Peggy Tadej (202) 457-0710

Director, Special Projects Ms. Ex. 24

TranSmart Technologies, Inc. Continued Madison, WI 53713

TranSmart Technologies, Inc. is a high-tech multidisciplinary consulting and engineering firm, which has two major business divisions: transportation consulting and information technology. In transportation consulting, the company provides services on Intelligent Transportation Systems, traffic engineering, highway engineering, and transportation planning, research, and transportation software development. In information technology, the company develops web-based software, web pages, databases, and GIS systems, and provides consulting services on Internet and Intranet. The staff members of the company are highly specialized and experienced and hold advanced degrees in Transportation Engineering and Planning, Electrical Engineering, Computer Engineering, and Economics. In addition, several university professors serve as technical consultants to strengthen our capabilities.

TranSmart Technologies has strong expertise and experience in ITS, which is reflected in its staff's participation in the Illinois ADVANCE Project, Gary-Chicago-Milwaukee Corridor Project, Bay Area TravInfo Project, I-95 Corridor Project, and AZTech ITS Model Deployment Initiative Project. The Company is currently involved in various ITS projects, including ITS system architecture design, traffic management center design, traveler information system design and operations, commercial vehicle traveler information system development, and integrated transit system design.

TranSmart Technologies also has strong expertise and experience in transportation engineering and planning. TranSmart engineers have extensive experiences in traffic data collection, traffic signal warrant study, traffic signal design, needs assessment, operational analysis, highway and parking facility design, traffic impact studies, traffic safety studies, geometry and traffic control signage inventory, and travel demand forecasting. Furthermore, TranSmart engineers are well trained in various transportation engineering and planning software, such as HCS, PASSER, TRANSYT-7F, CORSIM, TRAF-NETSIM, FRESIM, Synchro, MicroStation, TransCAD, TRANPLAN, and EMME/2.

TranSmart engineers' computer skills can be summarized as follows. In database management systems, TranSmart engineers are very familiar with Oracle, Dbase, Sybase, Informix, and development and coding Dynamic Link Libraries (DLL) in Visual C++ to retrieve/update data from/to Oracle database, etc. In programming languages, TranSmart engineers are proficient in Java, Perl/CGI, C++, C, Pascal, Fortran, XML, and HTML web design, etc. In operating systems, TranSmart engineers have extensive experience in Microsoft NT, Windows98, Windows95, Linux, OS2, and Sun Solaris UNIX, etc. In specialized computer software, TranSmart Engineers are very familiar with Geographic Information System software such as ARC/INFO, ArcView, MapInfo, and ERDAS, etc. and Digital Image Processing software such as IDIMS, LAS, and SOCET SET, etc.

TranSmart Technologies provides innovative Internet software solutions that meet the changing traveler information needs of people worldwide. As an internet applications pioneer in traveler information dissemination, TranSmart Technologies develops, markets, and supports a suite of patented internet software and web pages for disseminating personalized real-time traveler information to users in an interactive fashion. In addition, TranSmart Technologies provides software consulting services for various government agencies and private companies.

Based on our strong expertise and experience in various areas of transportation, we strive to provide a variety of high quality professional services to federal, state and local government agencies, private clients, and other professional colleagues. Through a problem-solving partnership, we aim at working in a cooperative and flexible manner and maintaining a long-term reliable relationship with our clients.

TOKI & ASSOCIATES, INC. CORPORATE CAPABILITY PROFILE AN SBA 8(A) CERTIFIED MINORITY-OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODES

7100 W. Fond Du Lac Avenue converted into NAICS Codes

Milwaukee, WI 53218 PRIMARY CODE: 541330 (8711)

SECONDARY CODE: 541310 (8712), 541370 (8713),

541380 (8734), 561110 (8741)

TELEPHONE NUMBERS: (414) 463-2700 WEB PAGE: www.tokiandassociates.com

FACSIMILE NUMBERS: (414) 463-3366 E-MAIL: toki@execpc.com

CHIEF EXECUTIVE OFFICER.....THEOPHILUS IYASELE, P. E.

DATE FIRM STARTED.....ESTABLISHED IN 1987

DATE SBA 8(a) CERTIFIED......JUNE 8, 1995

Architectural Design

Structural Engineering

Civil Engineering

PRIMARY SEVICES

Architectural and Engineering Services

Mechanical Engineering

• Electrical Engineering

Construction Management

• Surveying Services

Material Testing

• Construction Inspection

TOKI is highly computerized using state-of-the-art computer systems to provide cost-effective, and high quality services for our clients. Our staff is equipped with computers at their various workstations, using a variety of PC based software packages for all aspects of our engineering and architectural services. TOKI uses design programs such as Eaglepoint, Auto Civil, Auto Architect, MicroStation, AutoCAD version 14 and other variety of software for design, hydraulic analysis, structural analysis, and survey data processing. TOKI's goal is to meet the needs of our clients. We listen to your needs and desires and respond with efficient and cost effective solutions to provide quality services on time and within budget. Our commitment to client satisfaction has resulted in our steady growth and success.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

 Addition to Fitness Center 	 Alter Comm. Area
Milwaukee, Wisconsin	Milwaukee, Wisconsin
Client: 440 th Airlift Wing	Client: 440 th Airlift Wing
 X-Ray Room B263/B257 	 Primary Emrg. Power
Milwaukee, Wisconsin	Milwaukee, Wisconsin
Client: VA Medical Center	Client: VA Medical Center
	Milwaukee, Wisconsin <u>Client</u> : 440 th Airlift Wing • X-Ray Room B263/B257 Milwaukee, Wisconsin

BUSINESS REFERENCE

440 th Airlift Wing/LGC	Ms. Lois Hess	(414) 482-5273
Department of Transportation	Mr. Bob Serrack	(262) 548-5669
M & I Bank	Mr. Dave Wallace	(414) 535-2828
Department of VA Medical Ctr.	Mr. Tom Scheuerell	(414) 902-5411
Milwaukee County	Mr. Ben Eruchalu	(414) 278-4911

TOKI & ASSOCIATES, INC. Continued MILWAUKEE, WI 53218

Toki & Associates Inc., was founded in 1987 by two professional engineers, Theophilus Iyasele and Olaitan Olapo to provide engineering and architectural services to both Government and Private clients.

Today, Toki is a firm of 20 professional engineers and architects in architectural, civil, structural, electrical, mechanical and construction engineering services. Our goal is to serve you, the client. We listen to your needs and desires and respond with efficient and cost effective solutions.

PROJECT APPROCH

Our relatively small size allows for the principals to be actively involved in the management of all our projects, providing quality services on time and within budget. In addition, we assign one project manager to work directly with you throughout all phases of your project from conception to completion.

CLIENT SERVICES

Our commitment to excellence and professionalism, together with sound management and technical skills has resulted in long term relationships with our clients. We are dedicated to providing practical and reliable design services conforming to the highest standard of computerized drawings and specifications.

CERTIFICATION

We are certified by the following government agencies as a MBE/DBE/SBE firm:

- Joint Certification Program
- Wisconsin, Illinois, Minnesota and Michigan Department of Transportation
- Wisconsin Department of Development
- U. S. Small Business Administration 8(a) Program

WE PROVIDE THE FOLLOWING SERVICES:

- ➤ Architectural Design
 - New and Rehab Projects
- ➤ Civil Engineering
 - Site Development Design, Transportation Engineering, Land Surveying, Sanitary & Storm Sewer Design, Water Distribution Design, Environmental Assessment
- > Structural Engineering
 - ⇒Building Facilities Design, Bridge Design, Special Structures Design
- ➤ Electrical Engineering
 - ⇒Power Distribution Systems Design, Lighting & Illumination Design, Communication Systems, Design, Fire Alarm Systems Design
- ➤ Mechanical Engineering
 - Heating, Ventilating & Air Conditioning Design, Plumbing & Piping Engineering, Fire Protection Systems Design
- ➤ Construction Services
 - ◆Administration, Inspection, Material Testing, Surveying, Project Scheduling & Estimating

UNITED ENERGY OF WISCONSIN, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

2821 N. 4th Street, Suite 310C converted into NAICS Codes

Milwaukee, WI 53212 PRIMARY CODE: 44419 (5063)

SECONDARY CODE: 54189 (5199), 51331 (4813)

335129 (3648), 23531 (1731), 23321 (1521), 23332 (1522)

TELEPHONE NUMBER: (414) 562-5500

FACSIMILE NUMBER: (414) 562-5565 E - Mail: unergy@idl.com

CHIEF EXECUTIVE OFFICER:.....MR. SIDNEY BOWERS

DATE FIRM STARTED:ESTABLISHED IN OCTOBER

1990

DATE 8(a) CERTIFIED:APRIL 26, 1993

PRIMARY SERVICES

United Energy is a distributor of energy efficient lighting fixtures, kits including HID and fluorescent technologies. Provide retrofit and maintenance lighting service, conducts site energy audits, lighting design support, maintenance, technical and sales training. Distributor of Security, Fire and Burglar Alarms System and Services. Installs underground lighting, electrical and telecommunications systems for street and parking lots.

U.E. Targets the needs of Business, Education, Government, Medical, Professional Services, Industrial, Commercial Retail and Residential segments. Also a distributor of digital telecommunication product, distributor of maintenance paper products and recycler of used lamp, ballast of fluorescent, incandescent and HID.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Inner City Redevelopment Corp. Duplex Housing, Electrical, Lighting, Telecommunications Milwaukee City of Public Works - Johnson Square Apartments (Lighting Project), Ameritech Pay Phone Pay Phone Signage Project, Gray Child Development - (Lighting Project), Wisconsin Electric Demonstration - (residential lighting Project), Kmart Corporation (Lighting upgrades - Waukesha, Kenosha, Cudahy, Milwaukee). City of Milwaukee Security Lighting Program, Wisconsin Electric Power Company (Community Service Energy Conservation Program). Marquette University Telecommunications Wiring Upgrade. Milwaukee Community Services Corps Security Alarms. VA Medical Center Street Lighting. Phase I and Phase II

BUSINESS REFERENCES

Inner City Redevelopment Corp.	J. Allen Stokes	(414) 265-2905
MSI General	Dave Debbink	(414) 367-3661
Ameritech	Jan Ruthenberg	(414) 678-6059
Jenkins Hardware	Tom Jenkins	(414) 542-8080

WHITE GLOVE SERVICES, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD INDUSTRIAL CLASSIFICATION CODE

2821 N. 4th Street, #403 converted into NAICS Code
Milwaukee, WI 53212 PRIMARY CODE: 23521 (1799)

SECONDARY CODE: 56174 (7217), 56179 (7349),

562111 (4212), 484121 (4213)

TELEPHONE NUMBER: (414) 372 - 0522 **FACSIMILE NUMBER:** (414) 372 - 0855

CHIEF EXECUTIVE OFFICER:MR. RONNY THOMPSON

DATE FIRM STARTED:ESTABLISHED IN

FEBRUARY, 1989

DATE 8(a) CERTIFIED:APRIL 26, 1995

PRIMARY SERVICES

Janitorial Service, Commercial and Residential, House Cleaning, Carpet Cleaning also Floor Cleaning

FEDERAL & NON FEDERAL GOVERNMENT CONTRACT & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCES

Capital Court Shopping Mall	Rich Pangratz	(414) 873-8800
Roundy's, Inc.	Bob Ninka	(414) 256-3314
Tombstone Pizza	Judy Andre	(414) 246-5268
Campus Neighborhood Association	Diana	(414) 288-3922

WOODHULL CONTRUCTION A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

CORPORATE HEADQUARTERS: STANDARD CLASSIFICATION CODE

9475 East Homestead Rd. converted into NAICS Code

Poplar, WI 54864 PRIMARY CODE: 23592 (1793)

TELEPHONE NUMBER: (715) 364-2444 FACSIMILE NUMBER: (715) 394-5580

CHIEF EXECUTIVE OFFICER......DANIEL E. WOODHULL

DATE FIRM STARTED......MAY 20, 1980

DATE 8(a) CERTIFIED......SEPTEMBER 1, 1999

PRIMARY SERVICES

Specializes in aluminum Glass and glazing of storefronts and Installation of Besam Automatic

storefronts and entrances entrances Door System, H Window, and

mirrored walls

Building additions Siding installation of both homes and Roofing, concrete work, including

businesses foundations, footing and general

repair work

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

AVAILABLE UPON REQUEST

BUSINESS REFERENCE

Building Inspector (City of Superior)	Louis Willie	(715) 394-2885
Superior Glass, Inc.	Knute Pedersen	(715) 394-5588
Poplar Building Supply	Dan Olson	(715) 364-2488

Superior National Bank Tom Gehrmann (715) 398-3551

WOODHULL CONSTRUCTION Continued POPLAR, WI 54864

Daniel E. Woodhull is a Certified native American disadvantaged Business Enterprise. We are certified by the Wisconsin Department of Commerce, as well as by, the Wisconsin Department of Transportation and a member of the American Indian Chamber of Commerce of Wisconsin.

Daniel Woodhull Construction has been business since 1980. Daniel Woodhull, owner, is a registered member of the Fond Du Lac Reservation in Cloquet, Minnesota. In addition to the owner, the company employs three full time workers, all of which are Native Americans.

Daniel E. Woodhull Construction specializes in the performance of a wide variety of work, including aluminum storefronts and entrances, glass and glazing of the entrances and storefronts, installation of Besam Automatic Door Systems, installation of the H Window line of products, installation of mirrored walls, building additions, siding installation, insulation of both homes and business, roofing, concrete work, including foundations and footings, and general repair work.

We have performed extensive work at the Grand Casino Hinckley. During the performance of our work we require the services of additional employees who all were hired from the available reservation workforce. Whenever possible and whenever the need arises, we first attempt to hire additional employees from the reservation on which we are working. This allows us the chance to help our Native American brothers to learn new skills and to earn a respectable living while employed by our company.

Our company, Daniel E. Woodhull Construction would welcome the opportunity to discuss the possibility of providing you with a quotation to perform work on your reservation. We also would welcome the opportunity to sit down with you, in the planning stages to discuss potential future needs.

WORLD ENVIRONMENTAL, INC. A SBA 8(a) CERTIFIED MINORITY OWNED SMALL BUSINESS

STANDARD INDUSTRIAL CLASSIFICATION CODE **CORPORATE HEADQUARTERS:**

3939 W. McKinley Ave. converted into NAICS Codes

Milwaukee, WI 53208 PRIMARY CODE: 23493 (1629)

> **SECONDARY CODE:** 23593 (1794), 23594 (1795), 56292

> > (4953), 488119 (4959), 54133 (8711), 56111 (8741), 541611 (8742), 56121 (8744), 71151 (8999)

TELEPHONE NUMBER: (414) 933-1700 **FACSIMILE NUMBER:** (414) 933-1703

CHIEF EXECUTIVE OFFICER:MR. ERIC SYDNOR

DATE FIRM STARTED:MAY 20, 1994

DATE 8(a) CERTIFIED:JANUARY 24, 1997

PRIMARY SERVICES

Environmental Services, Hazardous Waste Transportation and Disposal Services, Waste Documentation and Management, and Facilities Support Management Services.

FEDERAL & NON FEDERAL GOVERNMENT CONTRACTS & SUBCONTRACTS

Department of Defense Department of Defense

Hazardous Waste Transportation and Disposal Hazardous Waste Transportation and Disposal (Anniston Army Depot, Anniston, AL) (Red River Army Depot, Texarkana, TX)

Cook Composites and Polymers Environmental Milwaukee Public Schools

Consulting at production facilities throughout the Essex Waste Management, Inc.

continental United States and Business Development **Battery Recycling Environmental Consulting**

BUSINESS REFERENCES

Department of Defense	Jim Wofford	(616) 961-5965
Department of Defense	Cathy Keith	(801) 399-6002
Cook Composites & Polymers	Ron Lauters	(816) 391-6030
Milwaukee Public Schools	Gordon Harris	(414) 283-4711
Essex Waste Management, Inc.	Eddie Sechrist	(816) 732-5561

SECTION III

8(a) Program

Overview

THE PROGRAM

The 8(a) Business Development Program started in 1968 and is named for the section of the Small Business Act From which it derives its Authority. Through the 8(a) Program, small companies owned by socially and economically disadvantaged persons can obtain Federal Government contracts and other assistance in developing their business.

Under the 8(a) Program, SBA acts as a prime contractor and enters into all types of Federal Government contracts (including but not limited to, supply, services, construction, research and development) with other government departments and agencies and negotiates subcontracts for the performance thereof with small companies in the 8(a) Program.

PURPOSE

The purpose of the 8(a) Program is to:

- (1) Foster business ownership by individuals who are socially and economically disadvantaged.
- (2) Promote the competitive viability of such firms by providing such viable contract, financial technical and management assistance as may be necessary.
- (3) Clarify and expand the program for the procurement by the United States of articles, equipment, supplies, service, materials, and construction work from small business concerns owned by socially and economically disadvantaged individuals.

OUTREACH

Outreach to the small disadvantage business community is essential for the success of SBA's Developmental and Certification Disadvantage Small Business Programs. It is through this function that the Agency monitors and develops special programs for equal access. SBA stays abreast of developments and provides information on issues and concerns to the community. The Agency works closely with trade associations, other federal agencies, and state and local governments to promote minority business development.

ELIGIBILITY

Applicants for 8(a) Program participation must meet certain program requirements which include, but are not limited to, the following criteria:

- 1. Ownership: In order to be eligible to participate in the 8(a) Program, an applicant concern must be one which is at least 51 percent owned by an individual(s) who is a citizen of the United States (specifically excluding resident aliens and who are determined to be socially and economically disadvantaged.
- 2. Social Disadvantage: Socially disadvantaged individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of a group without regard to their individual qualities.
 - a. Members of Designated Groups: Absent evidence to the contrary, the following individuals are considered disadvantaged: Black Americans, Hispanic Americans, Native Americans (American Indians, Alaskan Natives, Eskimos, Aleuts or Native Hawaiians); Asian Pacific Americans (persons with origins from Japan, China, Guam, U.S. Trust Territory of the Pacific Islands, Northern Marinas, Laos, Cambodia, Taiwan), Asian Americans (persons with origins from India, Pakistan, Bangladesh and Sri Lanka) and members of other groups designated from time to time by SBA.
 - b. An individual who is not a member of one of the groups presumed to be socially disadvantaged must establish individual social disadvantage by a preponderance of evidence and include the following elements.
 - (i) The individual's social disadvantage must stem from his/her color; national origin; gender; phyCODEal handicap; long-term residence in an environment isolated from the mainstream of American society; or other similar cause beyond the individual's control.
 - (ii) The individual must demonstrate that he or she has personally suffered social disadvantage, not merely claim membership in a non-designated group which could be considered socially disadvantaged.
 - (iii) The individual's social disadvantage must be chronic, long standing and substantial, not fleeting or insignificant.
 - (iv) The individual's social disadvantage must be rooted in treatment which he or she has experienced in Society, not in other countries.
 - (v) The individual's social disadvantage must have negatively impacted on his or her entry into, and/or advancement in, the business world.

3. Economic Disadvantage: Economically disadvantaged individuals are socially disadvantaged individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities, as compared to others in the same similar line of business and competitive market area who are not socially disadvantaged.

In determining the degree of economic disadvantage consideration shall be given to the following:

- (1) personal net worth and financial condition of the disadvantaged individual; (2) business financial condition; (3) access to credit and capital, and (4) a comparison will be made of the applicant concerns business and financial profile with profiles of businesses in the same or similar line of business and competitive market area.
- 4. Control and Management: An applicant's concern management and daily business operations must be controlled by an individual(s) determined to be socially and economically disadvantaged, and such individual(s) must be engaged in the daily management and operation of the business concern.
- 5. Size Standard: in order to be eligible to participate in the 8(a) Program, an applicant concern must qualify as a small business concern as defined for the purposes of Government in s121.102 of the Code of Federal Regulations. The particular size standard to be applied will be based on the primary industry classification of the applicant's concern.
- 6. Potential for Success: To be eligible to participate in the 8(a) Program, an otherwise eligible applicant's concern must be determined to be one that with contract, financial, technical and management support will be able to successfully perform subcontracts awarded under the 8(a) Program, and further, with such support, will have a reasonable prospect for success in competition in the private sector.
- 7. Ineligible Business: Brokers and packagers are ineligible for 8(a) Program.
- 8. Program Participation Term (PPT): Every 8(a) Program participant is subject to a PPT. This term will be nine years from the date an applicant is certified as a program participant.
- 9. Program Termination: Participation of a Section 8(a) business concern in the 8(a) Program may be terminated by SBA prior to the expiration of the concern's PPT for a good cause.

SECTION 8(a) SET-ASIDE CONTRACTS

Pursuant to Section 8(a) of the Small Business Act {15 USC637(a)}, the SBA is actively seeking contract requirements which can be set-aside on behalf of the Wisconsin 8(a) minority small businesses profiled in this directory. Specific procurement opportunities may be identified by the Standard Industrial Classification (CODE) Codes listed on the capability summary page for each 8(a) minority business.

Public Law 99-661 - Small Disadvantaged Business Set-Aside Contracts

Section 1207 of the FY 1987 National Defense Authorization Act (also known as Public Law 99-661) established an objective of the Department of Defense to award 5% of all contract dollars to minority-owned firms. The public law allows less than "full and open" competition to be used to accomplish this goal. Accordingly, the 8(a) firms identified on the enclosed capability summary pages should be considered for Small Disadvantaged Business Set-Aside contracts under the provisions of Public Law 99-661.

OTHER ASSISTANCE AVAILABLE

Financial assistance is available through the Agency's many lending programs. Contractors in the program can receive a wide range of assistance in managing their firms, including pamphlets, individual counseling, seminars and professional guidance. In addition, these companies may be eligible to receive the bonding necessary to perform on government contracts.

Notifying the Small Business Administration

When specific set-aside procurement opportunities are identified, your set-aside offering letter can be mailed to the address below:

U.S. Small Business Administration 310 West Wisconsin Avenue, Suite 400 Milwaukee, WI 53203

Linda Krysiak Acting Assistant District Director for (8a) Business Development (414) 297-1455

Cheryl Jordan Business Opportunity Specialist (414) 297-3951 Joe Rosner Business Opportunity Specialist (414) 297-1178

Telephone notification is also encouraged